

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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SECRETARY OF THE  
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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) – All Filers Are Required to Complete This Page

1. Registrant Name <b>Ford Motor Company</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>One American Road, Room 725-A5, Dearborn, MI 48121-1899</b>			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country) _____			
4. Contact Name <b>Larry R. Border</b>	Telephone <b>(313) 323-1009</b>	E-mail (optional) <b>lborder@ford.com</b>	5. Senate ID # <b>15133-1</b>
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # <b>15133-1</b>

**TYPE OF REPORT** 8. Year 2003 Midyear (January 1-June 30)  **OR** Year End (July 1-December)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_

11. No Lobbying Activity

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center"><b>12. Lobbying Firms</b></p> <p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____</p> <p align="center">Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center"><b>13. Organizations</b></p> <p><b>EXPENSES</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>2,320,000</u></p> <p align="center">Expenses (nearest \$20,000)</p> <p>14. <b>REPORTING METHOD.</b> Check box to indicate reporting method. See instructions for description of options.</p> <p><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions only.</p> <p><input checked="" type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(B)(8) of the Internal Revenue Code.</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 6033(B)(8) of the Internal Revenue Code.</p>
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Signature \_\_\_\_\_



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code AUT (one per page)

16. Specific lobbying issues

All authorizing legislation and some appropriation legislation dealing with, but not limited to:  
 Auto safety issues, energy issues, international harmonization, border security, clean water, pollution prevention, environmental quality, superfund reform, recycling, shipping and title branding issues.

Appropriations: S1382, S1424, S1426, S1391, S1356, S1383, S1357, S1589  
 HR2658, 2765, 2754, 2800, 2555, 2691, 2660, 2861, 2989

Safety focus: HR400, HR1137, HR1641, S579, S717, S1072, S1139, S1993

Energy focus: HR6, HR1950, S14, S17, S139, S255, S485, S794, S795, S925, S1005, S1164

Other: Hres100, HconRes100, Sres100

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives and Staff, Senate and Staff, Department of Commerce, Department of Energy, Department of Justice, Department of State, Department of Transportation, Environmental Protection Agency, NHTSA, Department of Homeland Security, and White House Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Jay R. Morgan	Legislative Manager – Energy, Envir. & Safety
Sarah L. Kirkish	Regulatory Manager – Safety
Gerald M. Roussel	Environmental Regulatory Manager
Curtis Magleby	Legislative Manager

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code BNK (one per page)

16. Specific lobbying issues

HR975  
Cramdown provisions in Consumer Bankruptcy Reform

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Mary P. Johannes	Legislative Manager – Financial Services

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code CAW (one per page)

16. Specific lobbying issues

HR6, S14, HR2209 S505, HR1054, S1149, S597 S461, S821  Clean Air Act, gasoline fuel quality, diesel sulfur levels, fuel cell incentives, Clear Act – advanced technology tax credit Energy Policy packages, onboard diagnostics, and water quality authorization.
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17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives and Staff, Senate and Staff, Department of Energy, Department of Interior, Environmental Protection Agency, and White House Staff.
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18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Gerald M. Roussel	Environmental Regulatory Manager
Curtis Magleby	Legislative Manager
Jay R. Morgan	Legislative Manager – Energy, Envir. & Safety

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code CSP (one per page)

16. Specific lobbying issues

HR2214, S877  
Commercial website privacy, internet taxation, unsolicited e-mail, and consumer privacy.

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives and Staff, Senate and Staff, and Federal Trade Commission.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager
Mary P. Johannes	Legislative Manager – Financial Services

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

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15. General issue area code ENG (one per page)

16. Specific lobbying issues

HR6, HR1605, HR1436, HR1356, HR1491, HR1054  
S255, S794, S795, S1169, S1149, S597, S505, S14

Fuel Economy, CAFÉ, Tax Incentives for Advanced Technology Vehicles. PNGV/Freedom Car.

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives and Staff, Senate and Staff, Department of Energy, Department of Transportation, and White House Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Gerald M. Roussel	Environmental Regulatory Manager
Curtis Magleby	Legislative Manager
Jay R. Morgan	Legislative Manager – Energy, Envir. & Safety

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

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15. General issue area code FIN (one per page)

16. Specific lobbying issues

HR2622 - Fair and Accurate Credit Transactions Act of 2003

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Mary P. Johannes	Legislative Manager – Financial Services

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

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15. General issue area code FUE (one per page)

16. Specific lobbying issues

HR6, S14 HR2136, S195  Fuel Tax Credits, Hydrogen Reauthorization Act, MTBE policy and waiver issues related to oxygen.
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17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives and Staff, Senate and Staff, and Department of Energy.
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18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager
Gerald M. Rousset	Environmental Regulatory Manager

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

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15. General issue area code HCR (one per page)

16. Specific lobbying issues

S1, S2, HR1, HR2473, HR2596  
HealthCare Quality Issues, Prescription Drug Benefits

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives and Staff, Senate and Staff, and Department of Health and Human Services.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager
Mary Johannes	Legislative Manager – Financial Services

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

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15. General issue area code MMM (one per page)

16. Specific lobbying issues

S1 – Prescription Drug and Medicare Improvement Act of 2003  
 HR1 – Medicare Prescription Drug and Modernization Act of 2003

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager
Mary Johannes	Legislative Manager – Financial Services

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

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15. General issue area code PHA (one per page)

16. Specific lobbying issues

<p>S946, HR2640</p> <p>PHA, Prescription Drug Costs, Generic Drugs' Access to Market</p>
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17. House(s) of Congress and Federal agencies contacted  Check if None

<p>House of Representatives and Staff, Senate and Staff.</p>
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18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager
Mary P. Johannes	Legislative Manager

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

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15. General issue area code RET (one per page)

16. Specific lobbying issues

HR1776 – Pension Preservation and Savings Expansion Act of 2003  
Pension Reform.  
  
HR3108 – Pension Funding Equity Act

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager
Mary Johannes	Legislative Manager – Financial Services

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

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15. General issue area code TAX (one per page)

16. Specific lobbying issues

S505, S597, S1149, HR1054, HR2209 Tax Incentives for Advanced Technology.  HR2, HR1637, HR1769, HR2896, S2, S1475, S664, S265 Corporate Tax Issues
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17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives and Staff, Senate and Staff, and Department of Treasury.
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18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Gerald M. Roussel	Environmental Regulatory Manager
Curtis Magleby	Legislative Manager

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

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15. General issue area code TOR (one per page)

16. Specific lobbying issues

S274, S1751, HR1115 – Class Action Fairness Act of 2003  
 Class Action Reform and Tort Reform.  
 S413, S1115, S1125, HR1114, HR1586, HR2277, HR1737, HR2503  
 Asbestos litigation

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Mary P. Johannes	Legislative Manager – Financial Services
Gerald Roussel	Environmental Regulatory Manager

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs



Registrant Name Ford Motor Company Client Name \_\_\_\_\_

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15. General issue area code TRD (one per page)

16. Specific lobbying issues

Singapore FTA: S1417  
Chile FTA: S1416

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives and Staff, Senate and Staff, and U.S.T.R.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  10.6.04  
Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

