Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

SECRETARY OF TH

02 FEB -6 P

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name

International Franchise Association

2. Address ☐ Check if different than previously reported

1350 New York Avenue, N.W. Suite 900

3. Principal Place of Business (if different from line 2)

City: Washington State/Zip (or Country) D.C. 20005

4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
Matthew R. Shay	(202) 662-0767		47872-12
7. Client Name ☐ Self			6. House ID # 3445200

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30) ☐ **OR** Year End (July 1-Decem

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇨ Termination Date_____ 11. No Lobbying A

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than $10,000 ☐

$10,000 or more ☐ ⇨ $_____
Income (nearest $20,000)

Provide a good faith estimate, rounded to the nearest $20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this repor period were:

Less than $10,000 ☐

$10,000 or more ☒ ⇨ $ 100,000
Expenses (nearest $20,000

14. REPORTING METHOD. Check box to indicate e accounting method. See instructions for description of c

☒ **Method A.** Reporting amounts using LDA definitic

☐ **Method B.** Reporting amounts under section 6033(Internal Revenue Code

☐ **Method C.** Reporting amounts under section 162(e Internal Revenue Code

Signature Betsy R. Laird

Printed Name and Title Betsy Laird, Vice President, Government Relations

Printed Name and Title Betsy Baird, Vice President, Government Relations

LD-2 (REV. 6/98) PA

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code SMB (one per page)

16. Specific lobbying issues

Conducted educational efforts regarding Franchising and the impact of Franchi the economy. Communicated with members and staff regarding the negative impa previously proposed Federal Legislation that would restructure relationships Franchisees and Franchisors. (No bill introduced so far in the 107th Congres "The Small Business Franchise Act of 1999" in 106th Congress.)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House and Senate
No Federal Agencies

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matthew R. Shay	
Betsy Laird	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature Betsy R. Laird Date 2/6/02

Printed Name and Title Betsy Laird, Vice President, Government Relations



Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the re engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code Tax (one per page)

16. Specific lobbying issues - H.R. 826/S.732-A bill to amend the Internal Revenue Cod provide a shorter recovery period for the depreciation of certain restaurant bu H.R. 507-A bill to amend the Internal Revenue Code of 1986 to classify certain operation property as 15-year depreciable property. H.R. 1030-A bill to amend Revenue Code of 1986 to provide shorter recovery period for the depreciation of leasehold improvements. H.R. 1836 "to provide for reconciliation pursuant to S of the concurrent resolution on the budget for FY 2002." H.R. 3090, "The Econo & Recovery Act of 2001" and H.R. 3529, "The Economic Security & Worker Assistan 2001," those provisions proposing bonus depreciation for tangible property and Section 179 expensing.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House and Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Betsy Laird	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature Betsy R. Laird Date 2/6/02

Printed Name and Title Betsy Laird, Vice President, Government Relations

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the re engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code CSP (one per page)

16. Specific lobbying issues

H.R. 2341/S.1712 "The Class Action Fairness Act of 2001" amending the procedu that apply to consideration of interstate class actions.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House & Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Betsy Laird	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature Betsy R. Laird Date 2/6/02

Printed Name and Title Betsy Laird, Vice President, Government Relations