

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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SECRETARY OF THE
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LOBBYING REGISTRATION

Lobbying Disclosure Act of 1995 (Section 4)

Check if this is an Amended Registration

1. Effective Date of Registration June 27,

2. House Identification Number _____

Senate Identification Number _____

REGISTRANT

3. Registrant name Winning Strategies Washington

Address 819 7th Street - Suite 501

City Washington

State DC

Zip 20001

4. Principal place of business (if different from line 3)

City _____

State/Zip (or Country) _____

5. Telephone number and contact name

(202) 589-0800

Contact Michael Merola

E-mail (optional) _____

6. General description of registrant's business or activities

Government Relations

CLIENT *A Lobbying firm is required to file a separate registration for each client. Organizations employing in-house lobbyists should labeled "Self" and proceed to line 10.* Self

7. Client name New Jersey Institute of Technology

Address University Heights

City Newark

State NJ

Zip 07102

8. Principal place of business (if different from line 7)

City _____

State/Zip (or Country) _____

9. General description of client's business or activities

Education and Technology

LOBBYISTS

10. Name of each individual who has acted or is expected to act as a lobbyist for the client identified on line 7. If any person in this section has served as a "covered executive branch official" or "covered legislative branch official" within two years of acting as a lobbyist for the client, state the executive and/or legislative position(s) in which the person served.

Name	Covered Official Position (if applicable)
<u>Michael A. Merola</u>	
<u>Donna Mullins</u>	<u>Chief of Staff; Rep. Frel</u>
_____	_____
_____	_____

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Winning Strategies Washington
Registrant Name

Client Name New Jersey Institute of

LOBBYING ISSUES

11. General lobbying issue areas. Select all applicable codes listed in instructions and on the reverse side of Form I

BUD DEF EDU SCI

12. Specific lobbying issues (current and anticipated)

Appropriations

AFFILIATED ORGANIZATIONS

13. Is there an entity other than the client that contributes more than \$10,000 to the lobbying activities of t a semiannual period and in whole or in major part plans, supervises or controls the registrant's lobbyir

No ⇒ Go to line 14.

Yes ↓ Complete the rest of this section for each enti the criteria above, then proceed to line 14.

Name	Address	Principal Place of B (city and state or c

FOREIGN ENTITIES

14. Is there any foreign entity that:

- a) holds at least 20% equitable ownership in the client or any organization identified on line 13;
- b) directly or indirectly, in whole or in major part, plans, supervises, controls, directs, finances o activities of the client or any organization identified on line 13; **OR**
- c) is an affiliate of the client or any organization identified on line 13 and has a direct interest in of the lobbying activity?

No ⇒ Sign and date the registration.

Yes ↓ Complete the rest of this section for e matching the criteria above, then sign registration.

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

Signature Michael A. Merola

Date 6/27/02

Printed Name and Title Michael A. Merola, Partner

