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Office of Public Records
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01 AUG 22 PM 2:

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name

Julia J. Norrell & Associates

2. Address © Check if different than previously reported

601 Pennsylvania Avenue, N.W. South Building, Suite 900

3. Principal Place of Business (if different from line 2)

City: Washington State/Zip (or Country): DC 20004

Telephone (202) 434-8192 E-mail (optional)

4. Contact Name Julia J. Norrell

5. Senate ID# 2943651

6. House ID# 31289004

7. Client Name © Self
Unum Corporation

TYPE OF REPORT

8. Year 2001 Midyear(January 1–June 30) X OR Year End(July 1–Decen

9. Check if this is an amended version of a previously filed report ©

10. Check if this is a Termination Report © Termination Date

11. No Lobbying Activity ©

INCOME OR EXPENSES -- Complete Either Line 12 OR Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than $10,000 Φ _____

$10,000 or more $20,000
Income (nearest $20,000)

Provide a good faith estimate, rounded to the nearest $20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for thi period were:

Less than $10,000 Φ _____

$10,000 or more Φ $_____
Expenses (neare

14. REPORTING METHOD. Check box to ind accounting method. See instructions for descriptic

Φ**Method A.** Reporting amounts using LDA defi

Φ**Method B.** Reporting amounts under section 6033(Internal Revenue Code

Φ**Method C.** Reporting amounts under section 16 Internal Revenue Code

Printed Name and Title Julia J. Norrell, President

LD-2 **(Rev. 6/98)**

Registrant Name: Julia J. Norrell & Associates **Client Name:** Unum Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas **in** which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code (one per page)

INS

16. Specific lobbying issues

H.R. 10 The Financial Service Modernization Act
H.R. 602 The Civil Service LTC Benefits Act
H.R. 631 The SSI Fraud and Prevention Act
S. 1344 The Patients Bill of Rights

17. House(s) of Congress and Federal agencies contacted **x** Check if None

U.S. House of Representatives
U.S. Senate
Office of Personnel Management

18. Name of each individual who acted as a lobbyist in this issue area

Julia J. Norrell

19. Interest of each foreign entity in the specific issues listed on line 16 above **x** Check if None

Signature: Julia J Norrell, President **Date:** 08-15-01

Printed Name and Title: Julia J. Norrell, President

[redacted]

Registrant Name: Julia J. Norrell & Associates **Client Name:** Unum Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas **in** which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code (one per page)

TAX

16. Specific lobbying issues

H.R. 2488 The Financial Freedom Act of 1999

17. House(s) of Congress and Federal agencies contacted **x** Check if None

U.S. House of Representatives
U.S. Senate
Office of Personnel Management

18. Name of each individual who acted as a lobbyist in this issue area

Julia J. Norrell

19. Interest of each foreign entity in the specific issues listed on line 16 above **x** Check if None

Signature: Julia J Norrell, President **Date:** 08-15-01

Printed Name and Title: Julia J. Norrell, President

[redacted]

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17. House(s) of Congress and Federal agencies contacted **x** Check if None

U.S. House of Representatives
U.S. Senate
Office of Personnel Management

18. Name of each individual who acted as a lobbyist in this issue area

Julia J. Norrell

19. Interest of each foreign entity in the specific issues listed on line 16 above **x** Check if None

Signature: Julia J Norrell, President **Date:** 08-15-01

Printed Name and Title: Julia J. Norrell, President

[redacted]