Clerk of the House of Representatives	Secretary of the Senate
Legislative Resource Center	Office of Public Records
B-106 Cannon Building	232 Hart Building
Washington, DC 20515	Washington, DC 20510

SECRETARY OF THE SE
05 FEB -2 PM 12:

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required to Complete This Page**

1. Registrant Name

National Association of Industrial and Office Properties

2. Address ☐ Check if different than previously reported

2201 Cooperative Way

3. Principal Place of Business (if different from line 2)

Herndon — City:

VA — State/zip (or Country)

4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
Reba Raffaelli	(703) 904-7100	raffaelli@naiop.org	26865-12

7. Client Name ☑ Self

6. House ID # 3281200(

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) ☐ **OR** Year End (July 1-D

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ➪ Termination Date _____ 11. No Lobb

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than $10,000 ☐

$10,000 or more ☐ ➪ $ _____
Income (nearest $20,000)

Provide a good faith estimate, rounded to the nearest $20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this re period were:

Less than $10,000 ☐

$10,000 or more ☑ ➪ $ $480,000.00
Expenses (nearest $20

14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description o

☑ **Method A.** Reporting amounts using LDA defi

☐ **Method B.** Reporting amounts under section 6(Internal Revenue Code

☐ **Method C.** Reporting amounts under section 1(Internal Revenue Code

Signature Shirley V Maloney Date 1/6

Printed Name and Title Shirley Maloney, Senior Vice President

LD-2 (REV 4/03) PAGE

Registrant Name l Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code CAW (one per page)

16. Specific lobbying issues

HR 962, HR 4843, S 473

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	
Leslie McDowell	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature Date 1/2

Signature _____ Date _____

Printed Name and Title Shirley Maloney, Senior Vice President

Form LD-2 (Rec. 4/03) Page 4

Registrant Name ıl Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

HR 728

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	
Leslie McDowell	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Allison Macleod 1/25

Signature _____ Date _____

Printed Name and Title Shirley Maloney, Senior Vice President

Form LD-2 (Rec. 4/03) Page ____

Registrant Name Il Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

HR 1643, HR 49, HR 3184, HR 4520, HR 4840, HR 4841, HR 3550, HR 3521, S 1637, S 1736, S 576, S 150

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	
Leslie McDowell	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature _____ Date 1/2

Signature _____ Date _____

Printed Name and Title Shirley Maloney, Senior Vice President

Form LD-2 (Rec. 4/03) Page ____

Registrant Name ıl Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code RES (one per page)

16. Specific lobbying issues

HR 2933, HR 1662, S 645

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	
Leslie McDowell	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Sheilen Mulmien 1/2

Signature _____ Date _____

Printed Name and Title Shirley Maloney, Senior Vice President

Form LD-2 (Rec. 4/03) Page ___

Registrant Name l Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code HOM (one per page)

16. Specific lobbying issues

HR 4634, S 2764

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	
Leslie McDowell	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature _____ Date _____

Printed Name and Title Shirley Maloney, Senior Vice President

Form LD-2 (Rec. 4/03) Page 1

Registrant Name al Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues

HR 1334, HR 402, HR 239, HR 3891, HR 3892, HR 4480, S 645

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	
Leslie McDowell	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature _____ Date _____

Printed Name and Title Shirley Maloney, Senior Vice President

Form LD-2 (Rec. 4/03) Page ___

Registrant Name l Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code ENG (one per page)

16. Specific lobbying issues

HR 6, S 14

17. House(s) of Congress and Federal agencies contacted ❑ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	
Leslie McDowell	

19. Interest of each foreign entity in the specific issues listed on line 16 above ❑ Check if None

Signature _____ Date _____

Printed Name and Title Shirley Maloney, Senior Vice President

Form LD-2 (Rec. 4/03) Page 2

Registrant Name ıl Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

HR 2088, S 1072

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	
Leslie McDowell	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Sig... [signature] Da... 1/2

Signature _____ Date _____

Printed Name and Title Shirley Maloney, Senior Vice President

Form LD-2 (Rec. 4/03) Page ____

Registrant Name al Association of Industrial and Office Pr Client Name _____

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City State/Zip (or Country)

22. New general description of client's business or activites

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the cli

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place o (city and state o

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contributi for lobbying activitie

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registra affiliated organization

Signature _____ Date _____

Printed Name and Title Shirley Maloney, Senior Vice President

Form LD-2 (Rev. 4/03) Page 1