Clerk of the House of Representatives	Secretary of the Senate
Legislative Resource Center	Office of Public Records
B-106 Cannon Building	232 Hart Building
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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required to Complete This Page**

1. Registrant Name

Sallie Mae

2. Address ☐ Check if different than previously reported

901 E Street NW #410, Washington, DC 20004

3. Principal Place of Business (if different from line 2)

Reston — City:
VA 20193 — State/zip (or Country)

4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
Rose DiNapoli	(202) 969-8000		46142-12

7. Client Name ☑ Self

6. House ID # 3059100

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) ☐ **OR** Year End (July 1-Dec

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ➪ Termination Date _____ 11. No Lobbyir

INCOME OR EXPENSES - Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than $10,000 ☐

$10,000 or more ☐ ➪ $ _____
Income (nearest $20,000)

Provide a good faith estimate, rounded to the nearest $20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this repor period were:

Less than $10,000 ☐

$10,000 or more ☑ ➪ $ $600,000.00
Expenses (nearest $20,00

14. REPORTING METHOD. Check box to indicate e accounting method. See instructions for description of o

☑ **Method A.** Reporting amounts using LDA definiti

☐ **Method B.** Reporting amounts under section 603 Internal Revenue Code

☐ **Method C.** Reporting amounts under section 162(Internal Revenue Code

Signature Date

Signature _____ Date _____

Printed Name and Title _____

Registrant Name Sallie Mae Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which t engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each c** information as requested. Attach additional page(s) as needed.

15. General issue area code EDU (one per page)

16. Specific lobbying issues

S 835 - Consolidation Student Loan Flexibility Act of 2003
HR 942 - Consolidation Student Loan Flexibility Act of 2003
HR 2504 - Student Loan Fairness Consolidation Act of 2003
HR 2505 - College Loan Assistance Act of 2003
HR 4866 / HR 5072 - A bill to make technical amendments to the Higher Education Act of 1965 incorporating the results of the FED UP initiative. Section 2.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. House of Representatives; U.S. Senate; Office of Management and Budget (OMB); Department of Education

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Buchanan, Scott	N/A
Davis, Sara	N/A
DiNapoli, Rose	N/A
Ducich, Sarah	N/A
Heyman, Steve	N/A
Stevens, Jonathan	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature Date

Printed Name and Title _____

Registrant Name Sallie Mae Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which t engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each c** information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

HR 1169 - A bill to amend the Internal Revenue Code of 1986 to provide for the performance of certain tax collection services by contractors.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. House of Representatives; U.S. Senate; Office of Management and Budget (OMB); Department of Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Davis, Sara	N/A
DiNapoli, Rose	N/A
Heyman, Stephen	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature Date

Registrant Name Sallie Mae Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which t engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each c** information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

HR 2673 - Fiscal 2004 Omnibus Appropriations Bill
HR 2765 / S 1583 - District of Columbia Appropriations Bill
HR 2660 / S1356 - Labor HHS Education Appropriations Bill
H J Res 69 - Fiscal 2004 Continuing Resolution

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. House of Representatives; U.S. Senate; Office of Management and Budget (OMB); Executive Office o the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Buchanan, Scott	N/A
Davis, Sara	N/A
DiNapoli, Rose	N/A
Ducich, Sarah	N/A
Heyman, Steve	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature Date

Printed Name and Title _____

Registrant Name Sallie Mae Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which t engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each c** information as requested. Attach additional page(s) as needed.

15. General issue area code BNK (one per page)

16. Specific lobbying issues

HR 975 - Bankruptcy Abuse Prevention and Consumer Protection Act of 2003

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. House of Representatives; U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Davis, Sara	N/A
DiNapoli, Rose	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature Date

Printed Name and Title _____

Registrant Name Sallie Mae Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which t engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each c** information as requested. Attach additional page(s) as needed.

15. General issue area code FIN (one per page)

16. Specific lobbying issues

HR 2622 - Fair and Accurate Credit Transactions Act of 2003

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. House of Representatives; U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Buchanan, Scott	N/A
Davis, Sara	N/A
DiNapoli, Rose	N/A
Heyman, Steve	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature Date

Printed Name and Title _____

Registrant Name Sallie Mae Client Name

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City State/Zip (or Country)

22. New general description of client's business or activites

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the clier

Clark, Peg
Glunz, Christine

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of B (city and state or c

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, or controls, or is affiliated with the registrant affiliated organization

Signature Rose DiNapoli Date 2-13-04

Printed Name and Title Rose DiNapoli, Vice President, Government and Industry Relations