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LOBBYING REPORT

Lobby Disclosure Act of 1995 (Section 5) — **All Filers Are Required To Complete This Page**

1. Registrant Name

JOHNSON & JOHNSON

2. Address ☐ Check if different than previously reported

One Johnson & Johnson Plaza, New Brunswick, NJ 08933

3. Principal Place of Business (if different from line 2)
City State/Zip (or Country)

4. Contact Name: Shannon Salmon — Telephone: 202-589-1000 — E-mail (optional):

5. Senate ID #: 2068-12

6. House ID #: 30348000

7. Client name ☑ Self

TYPE OF REPORT

8. Year 2004 Midyear (January 1-June 30) ☐ OR Year End (July 1-De

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇨ Termination Date_____ 11. No Lobby

INCOME OR EXPENSES — Complete Either Line 12 OR Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than $10,000 ☐

$10,000 or more ☐ ⇨ $_____
Income (nearest $20,000)

Provide a good faith estimate, rounded to the nearest $20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this rep were:

Less than $10,000 ☐

$10,000 or more ☑ ⇨ $ 2,200,000.(
Expenses (r

14. **REPORTING METHOD.** Check box to accounting method. See instructions for description o

☑ **Method A.** Reporting amounts using LDA defin

☐ **Method B.** Reporting amounts under section Internal Revenue Code

☐ **Method C.** Reporting amounts under section 16 Revenue Code

Signature_____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach individual page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

FY 2005 Budget Resolution
FY 2005 Agriculture Appropriations (HR 2673, S 1427)
FY 2005 Labor, Health, Human Services Appropriations (HR 2660, S 1356)
2005 VA-HUD Appropriations

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate
United States House of Representatives
CMS
HHS
Veteran's Administration

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Nau	
Darrel Jodrey	
Shannon Salmon	
Cathy Dooley	
Kristin Olson	
Brian Burns	
Jane Adams Susan Reardon	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature _____ Date _____

Title Shannon Salmon, Vice President Federal Affairs

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach individual page(s) as needed.

15. General issue area code CPT (one per page)

16. Specific lobbying issues
Hatch-Waxman Reform
Follow-On Biologics

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate
United States House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kristin Olson	
Cathy Dooley	
Charles Nau	
Shannon Salmon	
Darrel Jodrey	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach individual page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

Pediatric Research Equity Act of 2003 (S 650)
FY 2005 Ag. Approps. (HR 2673, S 1427)
Pharmaceutical Reimportation
Medicare Physician Fee Schedule Rule
FY 2005 Labor HHS Approps.
Critical Public Health Infrastructure
Project BioShield Act of 2003 (HR 2122, S 15)
HR 3493/ S 1881 MDUFMA technicals bill
BSE and Other Prion Disease Prevention and Public Health Protection Act
FY 2005 VA Disability Technology Funding, VA/HUD Appropriations Bill
Critical Pulic Health Infrastructure
FDA regulation of device reprocessing
Hospital group purchasing organizations
Follow-On Biologics
Direct-to-Consumer Pharmaceutical Adv
Pediatric Medical Devices
Implementation of MDUFMA-Reuse pr

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

CMS
United States Senate
United States House of Representatives
HHS
White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Nau	
Darrel Jodrey	
Shannon Salmon	
Cathy Dooley	
Kristin Olson	
Daniel Waldmann	
Brian Burns	
Jane Adams	
Jeremy Allen	
Susan Reardon	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach individual page(s) as needed.

15. General issue area code MMM (one per page)

16. Specific lobbying issues

Pharmaceutical Market Access Act, 2003 (HR 2427)
Medicare Prescription Drug
and Modernization Act, 2003 (HR 1, S 1)
Medicare Prescription Drug Coverage and Pricing proposals
(e.g., HR 4954 S 2625 Senate Tripartisan Proposal)
Medicare Coverage Policy, including Coverage
of Specific Products (S 2675, S2729)
Medicare Payment Policy, including payment
for specific products
Medicare Fraud and Abuse
Average Wholesale Price
Self-Administration
Abdominal Aortic Aneurysm Screening Act of 2004 (H.R. 4626/S. 2553)
Coverage for Oral Oncology Drug
Medicare Contractor Reform Act
In-Vitro Diagnostics Legislation
OPPS
Medicare Competitive Bidding fc
HR 1622
HR 980
Mental Health Limitation
Physician Fee Schedule Rule
CCIP (Chronic Care Improvemer

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate
United States House of Representatives
CMS
HHS

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Darrel Jodrey	
Shannon Salmon	
Cathy Dooley	
Daniel Waldmann	
Charles Nau	
Brian Burns	
Kristin Olson	
Jane Adams	
Jeremy Allen	
Susan Reardon	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach individual page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

Invest in the USA Act, 2003 (S 596)
Homeland Investment Act, 2003 (HR 767)
Invest in America Act, 2003 (HR 1162, S 664, HR 463)
FSC/ETI Deferral Corp. Tax Shelters (HR 2896)
Jobs and Growth Tax Relief Act, 2003 (S 2)
The American Jobs Creation Act of 2004 (H.R. 4520 became P.L. 108-357)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate
United States House of Representatives
USTR
Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Brian Burns	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach individual page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

Class Action Reform (HR 2341, HR 1115)
HIPAA Sec. 194 Implementation
S. 1751 "Class Action Fairness Act of 2003"
The Class Action Fairness Act (S. 2062)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

HHS
HIPAA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Darrel Jodrey	
Brian Burns	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

ID-2 (REV 6/98)

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach individual page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Duty Suspension legislation
Resolutions in reimbursement for medical devices by Japan
Miscellaneous Trade Bill (HR 1047, S 671)
Trade Agreeements with Chile, Singapore, South Africa, Australia, Central America (HR 2738, HR 273
Trade Agreements with Australia and Morocco (HR 4759 and HR 4842)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate
United States House of Representatives
State, Commerce, Justice Departments

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Brian Burns	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

Information Update Page — Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City State/Zip (or Country)

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** apply

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of (city and state or

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client
IPC

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution fo lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with client or affiliated organization

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

LD 2 (REV. 6/98)