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LOBBYING REGISTRATION

Lobbying Disclosure Act of 1995 (Section 4)

Check if this is an Amended Registration ☐ 1. Effective Date of Registration 8/19/99

2. House Identification Number _____ Senate Identification Number _____

REGISTRANT

3. Registrant Name **The Columbus Group**

Address **2111 Wilson Boulevard** **Suite 1200**

City **Arlington** State **VA** Zip **22201** **USA**

4. Principal place of business (if different from line 3)

City State/Zip (or Country)

5. Telephone number and contact name Contact E-Mail (optional)

(703) 522-1845 **Mark D. Cowan** **mcowan@thecolumbusgroup.com**

6. General description of registrant's business or activities

Consulting

CLIENT

A lobbying firm is required to file a separate registration for each client. Organizations employing in-house lobbyists should check the box labeled "Self" and proceed to line 10. ☐ Self

7. Client Name **LandAmerica Financial Group, Inc.**

Address **101 Gateway Centre Parkway** **Gateway One**

City **Richmond** State **VA** Zip **23235**

8. Principal place of business (if different from line 7)

City State/Zip (or Country)

9. General description of client's business or activities

Title Insurance Company

LOBBYISTS

10. Name of each individual who has acted or is expected to act as a lobbyist for the client identified on line 7. If any person listed in this section has served as a "covered executive branch official" or "covered legislative branch official" within two years of first acting as a lobbyist for this client, state the executive and/or legislative position(s) in which the person served.

Name	Covered Official Position (if applicable)
Mark D. Cowan	
Stephen D. Johnson	
David J. Pratt	
Diane Helyne Zyats	

Registrant Name: **The Columbus Group**

Client Name: **LandAmerica Financial Group, Inc.**

LOBBYING ISSUES

11. General lobbying issue areas. Select all applicable codes listed in instructions and on the reverse side of Form LD-1, page 1.

BAN, FIN, RES

12. Specific lobbying issues (current and anticipated)

Financial Services Modernization
Legislation affecting Real Estate Transactions

AFFILIATED ORGANIZATIONS

13. Is there an entity other than the client that contributes more than $10,000 to the lobbying activities of the registrant in a semiannual period and in whole or major part plans, supervises, or controls the registrant's lobbying activities?

☒ No. Go to line 14. ☐ Yes Complete the rest of this section for each entity matching the criteria above, then proceed to line 14.

Name	Address	Principal Place of Business (city and state or country)

FOREIGN ENTITIES

14. Is there any foreign entity that:

a) holds at least 20% equitable ownership in the client or any organization identified on line 13; or
b) directly or indirectly, in whole or in major part, plans, supervises, controls, directs, finances, or subsidizes activities of the client or any organization identified on line 13; or
c) is an affiliate of the client or any organization identified on line 13 and has a direct interest in the outcome of the lobbying activity?

☒ No. Sign and date the registration. ☐ Yes. Complete the rest of this section for each entity matching the criteria above, the sign and date the registration.

Name	Address	Principal Place of Business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client

Signature _____ Date 9/10/99

Printed Name and Title **Mark D. Cowan - President**