

LOBBYING REGISTRATION

Lobbying Disclosure Act of 1995 (Section 4)

Check if this is an Amended Registration

1. Effective Date of Registration Aug 10, 2005

2. House Identification Number _____

Senate Identification Number 50796-1243

REGISTRANT

3. Registrant Name: WINNING STRATEGIES WASHINGTON
Address: 819 7TH ST NW #501
City: WASHINGTON State: DC Zip: 20001

4. Principal place of business (if different from line 3):

5. Telephone number and contact name:
202589-0800 Contact: LAURA BREITENEICHER
E-mail(optional): laurab@wswdc.com

6. General description of registrant's business or activities:
Government Relations

CLIENT

A Lobbying firm is required to file a separate registration for each client. Organizations employing in-house lobbyists should check the box labeled "Self" and proceed to line 10.

Self

7. Client name: TOWNSHIP OF LONG BEACH
Address: 6805 LONG BEACH BOULEVARD
City: BRANT BEACH State: NJ Zip: 08008

8. Principal place of business (if different from line 7):

9. General description of client's business or activities:
Municipality

LOBBYISTS

10. Name of each individual who has acted or is expected to act as a lobbyist for the client identified on line 7. If any person listed in this section has served as a "covered executive branch official" or "covered legislative branch official" within two years of first acting as a lobbyist for the client, state the executive and/or legislative position(s) in which the person served.

Name: DELPIZZO, ALEX
Covered Official Position (if applicable): LEGISLATIVE DIRECTOR, REP. FERGUSON
Name: MEROLA, MICHAEL
Covered Official Position (if applicable): N/A
Name: MULLINS, DONNA
Covered Official Position (if applicable): N/A
Name: ZUCKER, ROBERT
Covered Official Position (if applicable): LEGISLATIVE DIRECTOR, REP. ROTHMAN

LOBBYING ISSUES

11. General lobbying issue areas. Select all applicable codes listed in instructions and on the reverse side of Form LD-1, page 1:

BUD ENV

12. Specific lobbying issues (current and anticipated):

Environment and Appropriations

AFFILIATED ORGANIZATIONS

Registrant Name: WINNING STRATEGIES WASHINGTON Client Name: TOWNSHIP OF LONG BEACH

13. Is there an entity other than the client that contributes more than \$10,000 to the lobbying activities of the registrant in a semi-annual period **and** 13. Is there an entity other than the client that contributes more than \$10,000 to the lobbying activities of the registrant in a semi-annual period in whole or in major part plans, supervises or controls the registrant's lobbying activities?

No, then go to line 14.

Yes, then complete the rest of this section for each entity matching the criteria above, then proceed to line 14.

Name: BOROUGH OF BARNEGAT LIGHT
Address: 10 WEST 10TH STREET, BARNEGAT LIGHT, NJ, 08006, U.S.A.
Principal Place of Business (city and state or country):
Address: 10 WEST 10TH STREET, BARNEGAT LIGHT, NJ, 08006, U.S.A.

Name: BOROUGH OF BEACH HAVEN
Address: BAY & ENGLESDALE AVENUES, BEACH HAVEN, NJ, 08008, U.S.A.
Principal Place of Business (city and state or country):
Address: BAY & ENGLESDALE AVENUES, BEACH HAVEN, NJ, 08008, U.S.A.

Name: BOROUGH OF HARVEY CEDARS
Address: PO BOX 3185, HARVEY CEDARS, NJ, 08008, U.S.A.
Principal Place of Business (city and state or country):
Address: PO BOX 3185, HARVEY CEDARS, NJ, 08008, U.S.A.

Name: BOROUGH OF SHIP BOTTOM
Address: 1621 LONG BEACH BLVD., SHIP BOTTOM, NJ, 08008, U.S.A.
Principal Place of Business (city and state or country):
Address: 1621 LONG BEACH BLVD., SHIP BOTTOM, NJ, 08008, U.S.A.

Name: BOROUGH OF SURF CITY
Address: 9TH ST. & LONG BEACH BLVD., SURF CITY, NJ, 08008, U.S.A.
Principal Place of Business (city and state or country):
Address: 9TH ST. & LONG BEACH BLVD., SURF CITY, NJ, 08008, U.S.A.

FOREIGN ENTITIES

14. Is there any foreign entity that:

- a) holds at least 20% equitable ownership in the client or any organization identified on line 13; **OR**
- b) directly or indirectly, in whole or in major part, plans, supervises, controls, directs, finances or subsidizes activities of the client or any organization identified on line 13; **OR**
- c) is an affiliate of the client or any organization identified on line 13 and has a direct interest in the outcome of the lobbying activity?

No, then sign and date the registration.

Yes, then complete the rest of this section for each entity matching the criteria above, then sign and date the registration.

Signature: ON FILE Date: Aug 10, 2005

Printed Name and Title: DONNA F. MULLINS - MANAGING PARTNER