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# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required to Complete This Page**

1. Registrant Name
**Toyota Motor North America, Inc. (TMA)**

2. Registrant Address ☐ Check if different than previously reported
Address **1850 M Street, N.W.** **Suite 600**
City **Washington** State/Zip (or Country) **DC 20036**

3. Principal Place of Business (if different from line 2)
City **New York** State/Zip (or Country) **NY 10019**

| 4. Contact Name | Telephone | E-mail (optional) | 5. Senate ID # |
|---|---|---|---|
| **Kathryn Goedtel** | **202-463-6817** | **kathy_goedtel@tma.toyota.com** | **38288-12** |

| 7. Client Name ☒ Self | 6. House ID # |
|---|---|
| | **30884000** |

## TYPE OF REPORT

8. Year **2004** Midyear (January 1-June 30) ☐ **OR** Year End (July 1-Dec

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ >> Termination Date _____ 11. No Lobbyi

## INCOME OR EXPENSES - Complete Either Line 12 **OR** Line 13

**12. Lobbying Firms**

**INCOME** relating to lobbying activities for this reporting period was:

Less than $10,000 ☐

$10,000 or more ☐ >> $ _____
Income (nearest $20,000)

Provide a good faith estimate, rounded to the nearest $20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

**13. Organizations**

**EXPENSES** relating to lobbying activities for this rep period were:

Less than $10,000 ☐

$10,000 or more ☒ >> $ **$2,460,000.00**
Expenses (nearest $20

**14. REPORTING METHOD.** Check box to indicate accounting method. See instructions for description of

☐ **Method A.** Reporting amounts using LDA definiti

☐ **Method B.** Reporting amounts under section 6033 the Internal Revenue Code

☒ **Method C.** Reporting amounts under section 162( Internal Revenue Code

2/14/2005

Signature _____ Date _____

Printed Name and Title **Charles Ing - Director, Government Affairs** Pa

Registrant Name: **Toyota Motor North America, Inc. (TMA)**

Client Name: **Toyota Motor North America, Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code **AUT** (one per page)

16. Specific Lobbying issues
**H.R.2088/ S.1072, H.R.3550, Safe, Accountable, Flexible and Efficient Transportation Equity Act of 2004, Pr related to HOV access for advanced technology vehicles and vehicle safety provisions.**
**H.R.2735/S.2138, "Motor Vehicle Owners Right to Repair Act, Provisions related to intellectual property.**
**H.R.6 / S.14, Omnibus energy bill, Provisions related to motor vehicle fuel economy; the use of hybrid electri HOV lanes; provisions expanding fleet vehicle purchase provisions of EPACT to hybrid-electric vehicles.**
**S.1978, National Highway Traffic Safety Administration, Reauthorization Act, Provisions related to mandate safety rulemakings.**

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
**House of Representatives**
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|---|---|
| **Cooper, Josephine** | |
| **Ing, Charles** | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None
**Toyota Motor Corporation exports motor vehicles to the U.S. and has a U.S. subsidiary that manufactures a vehicles and has an interest in protecting its intellectual property.**

2/14/2005

Signature _____ Date _____

Printed Name and Title **Charles Ing - Director, Government Affairs** Pa

Registrant Name: **Toyota Motor North America, Inc. (TMA)**

Client Name: **Toyota Motor North America, Inc.**

| Item | Description | Data |
|---|---|---|
| **19a** | **Interest of Foreign Entity** | **Toyota Motor Corporation exports vehicles from Japan and has U.S. subsidia that manufacture and distribute vehicles in the U.S. and has an interest in fue economy, alternative fuel and advanced technology vehicle regulations.** |
| **19a** | **Interest of Foreign Entity** | **Toyota Motor Corporation exports vehicles from Japan and has U.S. subsidia that manufacture and distribute vehicles in the U.S. and has an interest in protecting vehicle occupants.** |

Registrant Name: **Toyota Motor North America, Inc. (TMA)**

Client Name: **Toyota Motor North America, Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code **ENV** (one per page)

16. Specific Lobbying issues
**S.139, "Climate Stewardship Act of 2003", Provisions relating to emissions reporting and trading.**

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|---|---|
| **Cooper, Josephine** | |
| **Ing, Charles** | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None
**Toyota Motor Corporation is a global manufacturer and has a U.S. subsidiary that manufactures, imports a vehicles and has an interest in greenhouse gas reduction proposals.**

2/14/2005

Signature _____ Date 2/14/2005

Printed Name and Title **Charles Ing - Director, Government Affairs** Pa

Registrant Name: **Toyota Motor North America, Inc. (TMA)**

Client Name: **Toyota Motor North America, Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code **FIN** (one per page)

16. Specific Lobbying issues
**H.R. 1375, "Financial Services Regulatory Relief Act of 2003", Provisions related to Industrial Loan Compar**
**H.R. 2622/S.1753, "Fair and Accurate Credit Transaction Act of 2003", Provisions related to FCRA reauthor**
**S. 1920, "Bankruptcy Abuse Prevention and Consumer Protection Act", Prevent consumer bankruptcy abus**

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
**House of Representatives**
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|---|---|
| **Cohen, Alan** | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None
**Toyota Motor Corporation is a global manufacturer, exporter & importer with a wholly owned U.S. subsidi**
**company engaged in funding operations and providing financial services to Toyota and Lexus dealers and re**
**customers.**

2/14/2005

Signature _____ Date _____

Printed Name and Title **Charles Ing - Director, Government Affairs** Pa

Registrant Name: **Toyota Motor North America, Inc. (TMA)**

Client Name: **Toyota Motor North America, Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code **IMM** (one per page)

16. Specific Lobbying issues
**H.R. 2849/S. 1452, H.R. 2702, H.R. 4415, S. 1635, Immigration Reform Bills, Provisions related to intercompa of nonimmigrant employees and caps on L-1 visas.**

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
**House of Representatives**
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|---|---|
| **Chiappetta, Robert** | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None
**Toyota Motor Corporation is a global manufacturer and has a U.S. subsidiary that manufactures and distrit and has an interest in making sure associates from Japan can be efficiently deployed temporarily to subsidia companies.**

2/14/2005

Signature _____ Date 2/14/2005

Printed Name and Title **Charles Ing - Director, Government Affairs** Pa

Registrant Name: **Toyota Motor North America, Inc. (TMA)**

Client Name: **Toyota Motor North America, Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code **MAN** (one per page)

16. Specific Lobbying issues
**S. 1125, "Fairness in Asbestos Jury Resolution Act of 2003", Provisions to create an efficient system to resolv injury claims.**

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|---|---|
| **Chiappetta, Robert** | |
| **Ing, Charles** | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None
**Toyota Motor Corporation is a global manufacturer, exporter and importer, and has a U.S. subsidiary, whic like activities and has an interest in a fair resolution of the asbestos issue.**

2/14/2005

Signature _____ Date 2/14/2005

Printed Name and Title **Charles Ing - Director, Government Affairs** Pa

Registrant Name: **Toyota Motor North America, Inc. (TMA)**

Client Name: **Toyota Motor North America, Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code **TAX** (one per page)

16. Specific Lobbying issues
**H.R.2896, H.R. 4520, S.1637, "American Jobs Creation Act , Provisions relating to interest deductibility and tax rates.**
**S.505 / H.R. 1054, "Clean Efficient Automobiles Resulting From Advanced Car Technologies (CLEAR ACT) encourage production and sale of advanced technology vehicles.**

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
**House of Representatives**
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|---|---|
| **Cooper, Josephine** | |
| **Ing, Charles** | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None
**Toyota Motor Corporation exports vehicles to the U.S. and has U.S. subsidiaries that manufacture and distri vehicles and has an interest in tax incentives for advanced technology vehicles.**

2/14/2005

Signature _____ Date 2/14/2005

Printed Name and Title **Charles Ing - Director, Government Affairs** Pag

Registrant Name: **Toyota Motor North America, Inc. (TMA)**

Client Name: **Toyota Motor North America, Inc.**

| Item | Description | Data |
|---|---|---|
| **19a** | **Interest of Foreign Entity** | **Toyota Motor Corporation exports vehicles to the U.S. and has U.S. subsidiar that manufacture, distribute and finance motor vehicles and has an interest in policy that could impact the company's ability to raise capital.** |

Registrant Name: **Toyota Motor North America, Inc. (TMA)**

Client Name: **Toyota Motor North America, Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code **TOR** (one per page)

16. Specific Lobbying issues
**H.R.1115 / S. 2062, "Class Action Fairness Act", Provisions related to procedures for interstate class actions.**

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
**House of Representatives**
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|---|---|
| **Chiappetta, Robert** | |
| **Cohen, Alan** | |
| **Ing, Charles** | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None
**Toyota Motor Corporation is a global manufacturer, exporter and importer, and has a U.S. subsidiary which like activities and has an interest in a fair and efficient judicial system for class members and defendents.**

2/14/2005

Signature _____ Date 2/14/2005

Printed Name and Title **Charles Ing - Director, Government Affairs** Pag

Registrant Name: **Toyota Motor North America, Inc. (TMA)**

Client Name: **Toyota Motor North America, Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code **TRD** (one per page)

16. Specific Lobbying issues
**H. Con.Res. 366, S. Con. Res. 90, Expressing the sense of Congress regarding access to U.S. automobile indus negotiations in U.S.-Thailand FTA.,**
**Rules of origin - FTAA, U.S. - Australia FTA, To support inclusion of transaction value origin rule option in S. 1299, "Trade Readjustment and Development Enhancement for America's Communities Act of 2003", To anti-dumping law to earmark anti-dumping duties for aid to American communities.**
**U.S. Japan Automotive Consultative Mechanism, To encourage open cooperative U.S.-Japan auto trade relat**

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
**Department of Commerce**
**House of Representatives**
**Office of U.S. Trade Representative**
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|---|---|
| **Ing, Charles** | |
| **Quist, Earl** | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None
**Toyota Motor Corporation is a global automobile manufacturer, exporter and importer of motor vehicles an has an interest in free trade agreements.**

2/14/2005

Signature _____ Date 2/14/2005

Printed Name and Title **Charles Ing - Director, Government Affairs** Pa

Registrant Name: **Toyota Motor North America, Inc. (TMA)**

Client Name: **Toyota Motor North America, Inc.**

| Item | Description | Data |
|---|---|---|
| **19a** | **Interest of Foreign Entity** | **Toyota Motor Corporation is a global automobile manufacturer, exporter an importer and has a subsidiary which engages in like activities and has an inte in opening world markets and in preventing the imposition of market-distorti trade policies.** |
| **19a** | **Interest of Foreign Entity** | **Toyota Motor Corporation is a global automobile manufacturer, exporter an importer and has an interest in promoting fairness in U.S. trade law.** |
| **19a** | **Interest of Foreign Entity** | **Toyota Motor Corporation is a global automobile manufacturer, exporter an importer and has a subsidiary which engages in like activities and has an interested in manufacturing vehicles in the U.S. at competitive prices.** |

Registrant Name: **Toyota Motor North America, Inc. (TMA)**

Client Name: **Toyota Motor North America, Inc.**

## Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City State/Zip (or Country)

22. New general description of client's business or activities

### LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client
**Cohen, Alan**

### ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain

### AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

| Name | Address | Principal Place of Bus (city and state or cou |
|---|---|---|
| | | |

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

### FOREIGN ENTITIES

27. Add the following foreign entities

| Name | Address | Principal Place of Business (city and state or country) | Amount of contribution for lobbying activities |
|---|---|---|---|
| | | | |

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registra or affiliated organization

2/14/2005

Signature _____ Date 2/14/2005

Printed Name and Title **Charles Ing - Director, Government Affairs** Pag