Clerk of the House of Representatives	Secretary of the Senate
Legislative Resource Center	Office of Public Records
B-106 Cannon Building	232 Hart Building
Washington, DC 20515	Washington, DC 20510

SECRETARY OF THE
02 FEB 28 PM

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required to Complete This Page**

1. Registrant Name **RAYTHEON COMPANY**

2. Address ☐ Check if different than previously reported
141 Spring Street

3. Principal Place of Business (if different from line 2)
City: Lexington State/Zip (or Country) MA 02421

4. Contact Name	Telephone	E-mail (optional)	5. Senate ID#
Alfred C. Phillips	781-860-2506	alfred_c_phillips@raytheon.com	32828-24

7. Client Name ☒ Self — 6. House ID# 32210000

TYPE OF REPORT 8. Year 2001 Midyear (January 1 - June 30) ☐ **OR** Year End (July 1 - Decem

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ | Termination Date_____ 11. No Lobbying Ac

INCOME OR EXPENSES - Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than $10,000 ☐

$10,000 or more ☐ | $_____
Income (nearest $20,000)

Provide a good faith estimate, rounded to the nearest $20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this rep period were:

Less than $10,000 ☐

$10,000 or more ☒ | $ $1,300,000
Expenses (nearest $20,0(

14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of opti

☐ **Method A.** Reporting amounts using LDA definiti

☐ **Method B.** Reporting amounts under section 603 the Internal Revenue Code

☒ **Method C.** Reporting amounts under section 162(Internal Revenue Code

Signature Gerard F. Gasperini

Printed Name and Title Gerard F. Gasperini, Assistant General Counsel

Registrant Name **RAYTHEON COMPANY** Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which th engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each co** information as requested. Attach additional page(s) as needed.

15. General issue area code AVI (one per page)

16. Specific lobbying issues

Department of Transportation Appropriations bill, Standard Terminal Automation Replacement System (STARS Local Area Augmentation System (LAAS), Explosives Detection Technology,
Low-Cost Airport Surface Detection Equipment (ASDE), Terminal Digital Radar (ASR-11),
ATC Beacon Interrogator (ACTBI), Wide Area Augmentation System (WAAS), Raytheon Aircraft Issues Technical Services Support Contract (TSSC), Integrated Terminal Weather System (ITWS), Precision Runway Monitor (PRM), Capstone, Next Generation VHF Air-Ground COMMS System (NEXCOM), FAA Telecommu Infrastructure (FTI)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate
FAA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lee, Director - Congressional Relations	
W. John Nichols, Vice President - Congressional Relations	
Toni D. White, Senior Director - Congressional Relations	
Robin L. Beard, President - Congressional Relations	
Andrew G. Schnabel, Director - Congressional Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature Gerard F. Gasperini Date 2/12/02

Printed Name and Title Gerard F. Gasperini, Assistant General Counsel

Registrant Name **RAYTHEON COMPANY** Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for e code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

JPATS, General Budget Issues primarily related to defense appropriations

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
W. John Nichols, Vice President - Congressional Relations	
Andrew G. Schnabel, Director - Congressional Relations	
James J. Hickey, Director - Congressional Relations	
John Barnes, Director – Congressional Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name **RAYTHEON COMPANY** Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for e code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code COM (one per page)

16. Specific lobbying issues

Tactical Communications, Electronic Warfare, Frequency Spectrum

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
W. John Nichols, Vice President - Congressional Relations	
James J. Hickey, Director - Congressional Relations	
Richard P. McFarland, Director – Congressional Relations	
Beth Ann Barozie, Manager – Congressional Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name **RAYTHEON COMPANY** Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for e code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code CSP (one per page)

16. Specific lobbying issues

U.S./Canadian JPATS
Greek JPATS

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Andrew G. Schnabel, Director - Congressional Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name **RAYTHEON COMPANY** Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for e code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues

HR 4205, S 2549 - Defense Authorization
HR 1175/S 858 - Intelligence Authorization
HR 4576, S 2593 - Defense Appropriations
EFOG-M, JLENS, Navy Theater Wide, High Power Discriminator, THAAD, Land Attack Standard Missile (LA Extended Range Guided Munition (ERGM), Patriot Anti-Cruise Missile (PACM), Cooperative Engagement Cap (CEC), Enhanced Position Location Reporting System (EPLRS), DD-21, Follow-On-To-TOW, Joint Standoff W System (JSOW), DARP MODS/RC-135 Rivet Joint, Airborne Reconnaissance LOW (ARL-M), Javelin, Brilliar Tank (BAT), SHF Terminal, SMART-T, JTT/CIBS-M (OPA-68) Integrated Broadcast Terminals MODS (OPA Intelligence COMM Equipment (OPAF-38), Aviation Advanced Technology (Stinger Universal Launcher), Rad Development (Sentinel), Firefinder, Kwajalein Atoll, DOD High Energy Laser Facility, Advanced Field Artiller Tactical Data System (AFATDS), Tomahawk Recertification, Phalanx Depot Overhaul CIWS MODS, JPATS, I Series MODS, P-3 Series MODS, E-6 Series (TACAMO), Tomahawk, AMRAAM, Standard Missile, RAM, Ge Purpose Bombs (GBU-24), Radar Support (SPS-73), Submarine Communication Equipment (High Data Rate), I Mounted Stinger (Avenger), Consolidated Training System Development (JTCTS), E-8C JSTARS, B-1B MOD 50, Miscellaneous Production Charges (Harm Targeting POD MODS), DARP MODS (U-2 MODS), AGM-65H Maverick MODS, DARP RC-135 (Combat Sent), Advanced Avionics for Aerospace Vehicles (Eraser), Advanc MILSATCOM, EW Development (Compass Call), SOF C-130 MODS, SOF Intelligence Systems, Reconfigural Mission Simulator (ARSI-NG), Chemical and Biological Defense Program (Safeguard), Command, Control, an Communications Systems, MEADS, Special Operations Tactical Systems Development, Special Operations Inte Systems, Manned Reconnaissance Systems (ASARS II Improvement Program-AIP), Global Hawk, Shared Reconnaissance POD (SHARP), Advanced Low Frequency Sonar (ALFS), Stinger Block II, Bradley Base Susta Sonobuoys, Extended Air Defense Test Bed (EADTB), Lightweight Video Reconnaissance System (LVRS), Cr F/A-18E/F Procurement, ASTECS/NPES, Dual Use Applications, Global Broadcast Service (GBS), C-141 Modifications, Major Test and Evaluation Investment, ALQ-184/ALE-50, Fire Support Combined Arms Tactica (FSCATT), National Airspace System, Acquisition Reform, Excalibur, C-130 Modifications, Discover II, ASR- EPLARS, A-76 Public-Private Competition, Base Realignment and Closures

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives, Senate, Department of Defense (Navy, Army, Air Force), Defense Advanced Researc Programs Agency (DARPA)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
W. John Nichols, Vice President - Congressional Relations	
Lori Nirenberg, Director - Congressional Relations	
James J. Hickey, Director - Congressional Relations	



Name	Covered Official Position (if applicable)
Toni D. White, Senior Director - Government Relations	
Andrew G. Schnabel, Director - Congressional Relations	
Douglas W. Barager, Manager - Congressional Relations	
Richard P. McFarland, Director - Congressional Relations	
John Barnes, Director - Congressional Relations	
William J. Lee, Director – Congressional Relations	
Beth Ann Barozie, Manager – Congressional Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None



Registrant Name **RAYTHEON COMPANY** Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for e code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code FIN (one per page)

16. Specific lobbying issues

U.S./Canada JPATS
Greek JPATS

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Lori H. Nirenberg, Director - Congressional Relations	
Andrew G. Schnabel, Director – Congressional Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name **RAYTHEON COMPANY** Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for e code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code FOR (one per page)

16. Specific lobbying issues

Foreign Ops. Appropriations bill (Export-Import Bank, OPIC, TDA Reauthorization)
U.S./China Relations Act of 2000
Normalization of Relations With Vietnam
Expansion of NATO Treaty Document 10536
China Most Favored Nation/WTO Entry
Fast Track
FSC

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Lori H. Nirenberg, Director - Congressional Relations	
W. John Nichols, Vice President - Congressional Relations	
Toni D. White, Senior Director - Congressional Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name **RAYTHEON COMPANY** Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for e code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

Patients' Bill of Rights; Medical Errors Bill, Class Action Fairness Act, OSHA Ergonomics Regulation, Blacklisting Federal Acquisition Regulations, Privacy Act

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Toni White, Senior Director - Congressional Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None



Registrant Name **RAYTHEON COMPANY** Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for e code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code SCI (one per page)

16. Specific lobbying issues

NOAA-NPOESS Project, NOAA-GOES Project, NOAA-GFDL Supercomputer,
NASA EOSDIS Project, NASA Aviation Systems Capacity Program, NASA Mars Surveyor, NASA Earth Scie
System Pathfinder, NASA Instrument Incubator, NASA Aerospace Information Technology Program,
NASA Microgravity Research, NASA Aerospace Vehicle System, NASA Crew Return Vehicle, SOFIA,
NASA Space Station Ground Operations, NASA Space Research and Technology Program

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate
NASA
NOAH

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lee, Director - Congressional Relations	
Toni D. White, Senior Director - Congressional Relations	
James J. Hickey, Director –Congressional Relations	
W. John Nichols, Vice President – Congressional Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name **RAYTHEON COMPANY** Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for e code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

HR 1037/S 2296 (Defense Jobs & Trade Promotion Act)
Export Source Rule
Foreign Sales Corporations
ESOP Provisions in HR 1102 - The Comprehensive Retirement Security and Pension Reform Act of 2000

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Lori H. Nirenberg, Director - Congressional Relations	
W. John Nichols, Vice President – Congressional Relations	
Toni D. White, Senior Director – Congressional Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name **RAYTHEON COMPANY** Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for e code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

Transportation Appropriations Bill
Integrated Deep Water Systems Project

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate
U.S. Coast Guard

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lee, Director - Congressional Relations	
Toni D. White, Senior Director - Congressional Relations	
W. John Nichols, Vice President – Congressional Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name **RAYTHEON COMPANY** Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for e code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Africa Trade Bill
Sanctions Legislation
State Department Reorganization Bill
China Most Favored Nation, Fast Track, Code of Conduct for Arms Sales

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Lori H. Nirenberg, Director - Congressional Relations	
Toni D. White, Director - Congressional Relations	
W. John Nichols, Vice President - Congressional Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name RAYTHEON COMPANY Client Name Self

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City State/Zip (or Country)

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

Robert Constantino Robin L. Beard

ISSUE UPDATE

24. General lobbying issues previously reported that no longer pertain

CHM GOV LBR

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place (city and state

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, or controls, or is affiliated with the re affiliated organization

Signature Gerard F. Gasperini Date 2/12/02

Printed Name and Title Gerard F. Gasperini, Assistant General Counsel