Clerk of the House of Representatives	Secretary of the Senate
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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name

National Foreign Trade Council

2. Address ☐ Check if different than previously reported

1625 K Street, NW, Suite 200

3. Principal Place of Business (if different from line 2)

City: Washington State/Zip (or Country) DC 20006

4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
William A. Reinsch	(202) 887-0278		27855
7. Client Name ☑ Self			6. House ID # 31662(

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30) ☐ **OR** Year End (July 1-Decen

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇨ Termination Date _____ 11. No Lobbying A

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than $10,000 ☐

$10,000 or more ☐ ⇨ $_____
Income (nearest $20,000)

Provide a good faith estimate, rounded to the nearest $20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this repor period were:

Less than $10,000 ☐

$10,000 or more ☐ ⇨ $ $540,000.00
Expenses (nearest $20,000

14. REPORTING METHOD. Check box to indicate e accounting method. See instructions for description of o

☐ **Method A.** Reporting amounts using LDA definitio

☑ **Method B.** Reporting amounts under section 6033(Internal Revenue Code

☐ **Method C.** Reporting amounts under section 162(e Internal Revenue Code

Signature _____ 2/14/02

Printed Name and Title William A. Reinsch President

[redacted]

Registrant Name National Foreign Trade Council Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the re engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

Foreign Operations Appropriations FY02 - Appropriations for Ex-Im Bank, OPIC and TDA

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. Senate	Trade Development Agency
House of Representatives	USTR
Dept. of Commerce (Irace only)	OMB
Dept. of State	
Dept. of Treasury	
OPIC	
U.S. Exim Bank	

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William A. Reinsch	Under Secretary of Commerce for Export Administratic
Mary Irace	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature [signature] Date 2/14/02

Printed Name and Title William A. Reinsch President

[redacted]

Registrant Name National Foreign Trade Council Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the re engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

Bilateral Tax Treaties between US-Japan, Brazil, Argentina, Chile, United Kingdom, Australia, Mexico
WTO Dispute Involving the Foreign Sales Corporation
International Tax Simplication
Contract Manufacturing

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate
USTR
Dept. of Treasury
Dept. of State
Dept. of Commerce (Murray & Nickerson only)
Dept. of Agriculture

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William A. Reinsch	Under Secretary of Commerce for Export Administratic
Fred Murray	
Gregory Nickerson	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature W. A. Reinsch Date 2/14/02

Printed Name and Title William A. Reinsch President

[redacted]

Registrant Name National Foreign Trade Council Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the re engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Renewal of Iran-Libya Sanctions Act, H.R. 1954, S. 1218
Renewal of China's Normal Trade Relations, H.R. 1467
Reauthorization of the Export Administration Act, S. 149, H.R. 2602, H.R. 2568
Sudan Peace Act, H.R. 2052, S. 180
Unilateral Sanctions Act, H.R. 1828
Trade Promotion Authority (TPA)
Foreign Direct Investment; Trade Adjustment Assistance (TAA)
WTO Negotiations

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
U.S. Senate
Dept. of State
USTR
Dept. of Treasury
Vice President's Office
Dept. of Commerce (O'Flaherty, Irace, Roberts, Solomon)
National Security Council
SEC

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William A. Reinsch	Under Secretary of Commerce for Export Administratic
J. Daniel O'Flaherty	
Mary Irace	
Haynes Roberts	
Emily Solomon	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature W. A. Reinsch Date 2/14/02

Printed Name and Title Willliam A. Reinsch President

[redacted]

Registrant Name National Foreign Trade Council Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the re engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Foreign Operations Appropriations Act of 2002, H.R. 2506
OPIC Regulations
Reauthorization of Export-Import Bank
Mexican truck's access to U.S. market
OFAC Regulations
US-South Africa Binational Commission

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US Ex-Im Bank
Overseas Private Investment Corp.
TDA
Dept. of Justice

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
See previous page	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature [signature] Date 2/14/02

Printed Name and Title William A. Reinsch President

[redacted]

Registrant Name National Foreign Trade Council Client Name

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City State/Zip (or Country)

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

Fred Murray
Gregory Nickerson

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Busin (city and state or coun
U.S.-South Africa Business Council	1625 K Street, NW, Suite 200 Washington, DC 20006	Washington, DC

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	O p cl

28. Name of each previously reported foreign entity that **no longer** owns, or controls, or is affiliated with the registrant affiliated organization

Signature Date 2/11/02

Printed Name and Title William A. Reinsch President

[redacted]