Clerk of the House of Representatives	Secretary of the Senate
Legislative Resource Center	Office of Public Records
B-106 Cannon Building	232 Hart Building
Washington, DC 20515	Washington, DC 20510

SECRETARY OF THE SENATE
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H.D.

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required to Complete This Page**

1. Registrant Name
Toyota Motor Sales, U.S.A., Inc.

2. Registrant Address ☐ Check if different than previously reported
Address **1850 M Street, N.W.** **Suite 600**
City **Washington** State/Zip (or Country) **DC 20036**

3. Principal Place of Business (if different from line 2)
City **Torrance** State/Zip (or Country) **CA 90509**

4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
Janine Powell	**(202) 463-6818**	**Janine_Powell@Toyota.com**	**38288-12**

7. Client Name ☒ Self — 6. House ID # **30884000**

TYPE OF REPORT

8. Year **1999** Midyear (January 1-June 30) ☒ **OR** Year End (July 1-December 31) ☐

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ >> Termination Date _____ 11. No Lobbying Activity ☐

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than $10,000 ☐

$10,000 or more ☐ >> $ _____
Income (nearest $20,000)

Provide a good faith estimate, rounded to the nearest $20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than $10,000 ☐

$10,000 or more ☒ >> $ **$420,000.00**
Expenses (nearest $20,000)

14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.

☐ **Method A.** Reporting amounts using LDA definitions only

☐ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code

☒ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Signature _____ Date **08/14/1999**

Printed Name and Title **Charles Ing - Corporate Manager, Government Affairs**

Registrant Name: Toyota Motor Sales, U.S.A., Inc.

Client Name: Toyota Motor Sales, U.S.A., Inc.

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code AUT (one per page)

16. Specific Lobbying issues
H.R. 1183 & S.795, "Fastener Quality Act Amendments of 1999", to amend the Fastener Quality Act to strengthen protection against the sale of mismarked, misrepresented & counterfeit fasteners.
H.R. 1976, Amend the Motor Vehicle Information & Cost Savings Act, to require the fuel economy labels on new automobiles to contain air pollution information.
H.R. 2084, Department of Transportation Appropriations Bill, section prohibiting NHTSA from increasing fuel economy standards for one year.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Ing, Charles		**No**

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None
Toyota Motor Corporation exports products to the U.S. and has a U.S. subsidiary that manufactures vehicles and parts and distributes such products and has an interest in reducing unnecessary regulations.

Signature Charles E. Ing Date 08/14/1999

Printed Name and Title Charles Ing - Corporate Manager, Government Affairs

Registrant Name: Toyota Motor Sales, U.S.A., Inc.

Client Name: Toyota Motor Sales, U.S.A., Inc.

Item	Description	Data
19a	Interest of Foreign Entity	Toyota Motor Corporation exports vehicles to the U.S. and has a U.S. subsidiary that distributes and sells vehicles produced in both the U.S. and Japan and has an interest in vehicle regulations.
19a	Interest of Foreign Entity	Toyota Motor Corporation exports vehicles in Japan and has U.S. subsidiaries that manufacture and distribute vehicles in the U.S. and has an interest in fuel economy regulations.

Registrant Name: Toyota Motor Sales, U.S.A., Inc.

Client Name: Toyota Motor Sales, U.S.A., Inc.

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific Lobbying issues
--, EPA Tier 2 Regulations, rulemaking to tighten motor vehicle emissions standards
S. 171 & H.R. 888, "Clean Gasoline Act of 1999", to amend the Clean Air Act to limit the concentrations of sulfur in gasoline used in motor vehicles.
S. 547 & H.R. 2520 , "Credit for Voluntary Early Action Act", to encourage voluntary actions to reduce Greenhouse gases.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
Environmental Protection Agency
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Bamford, Gil		**No**
Ing, Charles		**No**

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None
Toyota Motor Corporation exports motor vehicles to the U.S. and has a U.S. subsidiary that manufactures vehicles and has an interest in providing consumers with lower emission vehicles, with respect to the sulfur bills and Tier 2.

Signature _____ Date 08/14/1999

Printed Name and Title **Charles Ing - Corporate Manager, Government Affairs**

Registrant Name: **Toyota Motor Sales, U.S.A., Inc.**

Client Name: **Toyota Motor Sales, U.S.A., Inc.**

Item	Description	Data
19a	**Interest of Foreign Entity**	**Toyota Motor Corporation exports motor vehicles to the U.S. and has a U.S. subsidiary that manufactures vehicles and has an interest in Greenhouse gas reduction.**

Registrant Name: Toyota Motor Sales, U.S.A., Inc.

Client Name: Toyota Motor Sales, U.S.A., Inc.

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code **HCR** (one per page)

16. Specific Lobbying issues
--, , Issues related ability of employee to sue employers for decisions made by health providers.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Ing, Charles		**No**

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature [signature] Date **08/14/1999**

Printed Name and Title **Charles Ing - Corporate Manager, Government Affairs**

Registrant Name: **Toyota Motor Sales, U.S.A., Inc.**

Client Name: **Toyota Motor Sales, U.S.A., Inc.**

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code **TAX** (one per page)

16. Specific Lobbying issues
H.R. 2380, "Energy Efficiency Technology Tax Act", section relating to tax credits for qualified hybrid vehicles.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
Executive Office of the President
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Bamford, Gil		**No**
Ing, Charles		**No**

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None
Toyota Motor Corporation exports clean fuel vehicles to the U.S. and has an interest in establishing market incentives for these vehicles.

Signature Charles E. Ing Date **08/14/1999**

Printed Name and Title **Charles Ing - Corporate Manager, Government Affairs**

Registrant Name: Toyota Motor Sales, U.S.A., Inc.

Client Name: Toyota Motor Sales, U.S.A., Inc.

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific Lobbying issues
--, U.S.-Japan Auto Trade Relations,
H.R. 506,S. 395, , A bill to limit steel imports

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
Department of Commerce
Department of State
House of Representatives
Office of U.S. Trade Representative
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Bamford, Gil		**No**
Ing, Charles		**No**
Quist, Earl		**No**

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None
Toyota Motor Corporation exports automotive products to the U.S. and has an interest in preventing the imposition of restrictions of such products, or products which supply its U.S. subsidiary which builds vehicles in the U.S.

Signature [signature] Date 08/14/1999

Printed Name and Title Charles Ing - Corporate Manager, Government Affairs