

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

SECRETARY

01 AUG 1

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <u>Ford Motor Company</u>			
2. Address <input type="checkbox"/> Check if different than previously reported <u>One American Road, Room 725-A5, Dearborn, MI 48121-1899</u>			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country) _____			
4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
<u>Larry R. Border</u>	<u>(313) 323-1009</u>	<u>lborder@ford.com</u>	<u>15133-</u>
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID #

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30) OR Year End (July 1-Dec 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇒ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p style="text-align: center;">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p style="text-align: center;">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>2,735,808</u> Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of methods.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA deferral</p> <p><input checked="" type="checkbox"/> Method B. Reporting amounts under section 6011 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code</p>
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Signature _____

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business



Registrant Name Ford Motor Company Client Name Self

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

Pamela Alexander
Barbara Teasdale
Sandra E. Ulsh

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain

GOV

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

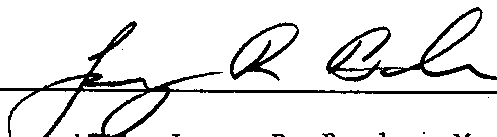
FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, or controls, or is affiliated with the registrant or affiliated organization

Signature



Date August 13, 2001



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code AUT (one per page)

9. Specific lobbying issues

All legislation dealing with energy efficiency, global climate, international harmonization, superfund reform, solid waste, recycling, congestion, clean water, pollution prevention, environmental quality, motor vehicles safety and title branding issues including, but not limited to, the following bills: H.R. 4, H.R. 778, H.R. 1183, H.R. 2299, H.R. 2587, S. 207, S. 338, S. 350, S. 597, S. 795, S. 908, S. 956, S. 980, S. 1064, S. 1071 and S. 1179


10. House(s) of Congress and Federal agencies contacted Check if none

- | | |
|--|--|
| House Committee on Appropriations | U.S. House of Representatives |
| House Committee on Energy & Commerce | U.S. Senate |
| House Committee on International Relations | Environmental Protection Agency |
| House Committee on Rules | Senate Committee on Appropriations |
| House Committee on Science | Senate Committee on Commerce, Science and Transportation |
| House Committee on Transportation and Infrastructure | Senate Committee on Environment and Public Works |
| Senate Committee on Energy and Natural Resources | Department of Commerce |
| Senate Committee on Foreign Relations | Department of State |
| Senate Committee on Governmental Affairs | White House |
| Department of Energy | |
| Department of Transportation/NHTSA | |
| Executive Branch – Cabinet Secretaries | |

11. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Jay R. Morgan	Legislative Manager – Energy, Environment & Safety
Peter Iovino	International Trade & Tax Manager
William K. King	Regulatory Manager – Safety & Energy
Shirley Durham	Director, Worldwide Public Policy Office

12. Interest of each foreign entity in the specific issues listed on line 16 above Check

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code**, provide information as requested. Attach additional page(s) as needed.

8. General issue area code **AUT** (one per page)

9. Specific lobbying issues

H.R. 1875: Class Action Reform, S. 353; H.R. 4475: Auto safety issues, energy issues and international harmonization, S. 2720; H.R. 1992, S. 147: CAFÉ; H.R. 4145, S. 2070: Child passenger protection
H.R. 4270, S. 2685: Advanced Technology vehicle tax incentives and fuel economy study
S. 2591; H.R. 2522; S. 1003; H.R. 1108; S. 1230: Alternative Fuel Vehicles and electric vehicles credit and incentives

All legislation dealing with global climate, superfund reform, solid waste, recycling, congestion, clean water, Pollution prevention, environmental quality and title branding issues including, but not limited to the following Bills: S.882; S. 1776; S. 1777; S. 2536; H.R. 4461; H.R. 4690; H.R. 4733; S. 2522; H.R. 4578; H.R. 4475; S. H.R. 4871; S. 2720; H.R. 4635; H.R. 4577; H.R. 4582; H.R. 4942; H.R. 4583 and H.R. 5658

H.R. 4475: DOT Appropriations – CAFÉ, Safety, PNGV, ITS; H.R. 4578: Interior Appropriations – PNGV
H.R. 4576: DOD Appropriations – lightweight truck research; H.R. 4635: VA-HUD (EPA) Appropriations – fuels; H.R. 4733: Energy and Water Appropriations – fuels research - autos

10. House(s) of Congress and Federal agencies contacted Check if none

U.S. House of Representatives
U.S. Senate
Department of Transportation/NHTSA
Environmental Protection Agency
Office of Vice President
Department of Energy
Department of Commerce
CEO
OMB
OST

House Committee on Rules
House Committee on Resources
House Committee on International Relations
House Committee on Agriculture
House Committee on Appropriations
House Committee on Commerce
House Committee on Government Reform
House Committee on Science
House Committee on Small Businesses
House Committee on Transportation and Infrastructure

11. Name of each individual who acted as a lobbyist in this issue area

Name

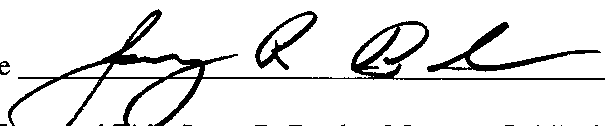
Covered Official Position (if applicable)

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs

12. Interest of each foreign entity in the specific issues listed on line 16 above

Check

Signature



Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code AVI (one per page)

9. Specific lobbying issues

H.R. 1000: Air Transport Improvement Act - enacted
Alternative fuel vehicles

10. House(s) of Congress and Federal agencies contacted Check if none

U.S. House of Representatives
U.S. Senate
Department of Transportation
OSTP

11. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs

12. Interest of each foreign entity in the specific issues listed on line 16 above Check

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code **BNK** (one per page)

9. Specific lobbying issues

H.R. 333 – Consumer Bankruptcy Reform Act – Limitation on Cramdown
S. 420 – Consumer Bankruptcy Reform Act – Limitation on Cramdown
Fair Lending Issues


10. House(s) of Congress and Federal agencies contacted Check if none

U.S. House of Representatives
U.S. Senate

11. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Mary P. Johannes	Legislative Manager – Financial Services

12. Interest of each foreign entity in the specific issues listed on line 16 above Check

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code **BUD** (one per page)

9. Specific lobbying issues

- H.R. 4475: DOT Appropriations – CAFÉ, Safety, PNGV, ITS
- H.R. 4578: Interior Appropriations – PNGV Research
- H.R. 4576: DOD Appropriations – lightweight truck research
- H.R. 4635: VA-HUD (EPA) Appropriations – PNGV, fuels
- H.R. 4733: Energy and Water Appropriations – fuels research - autos


10. House(s) of Congress and Federal agencies contacted Check if none

U.S. House of Representatives	DOC
U.S. Senate	CEQ
Office of Vice President	OMB
Department of Transportation	OSTP
Department of Energy	DOD
Environmental Protection Agency	

11. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs

12. Interest of each foreign entity in the specific issues listed on line 16 above Check if none

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code**, provide information as requested. Attach additional page(s) as needed.

8. General issue area code CAW (one per page)

9. Specific lobbying issues

Fuel Cell Incentives – H.R. 1275

Clear Act – Advanced Technology Tax Credits – H.R. 1864, H.R. 2392

Energy Policy Package – S. 388, 389, S. 596, S. 597

Consumer based tax credits for new technology vehicles – S. 760

Energy Bill with focus on alternative fuel and advanced technology vehicles, dual fuel vehicles and improvement

Average Fuel Economy – H.R. 4

H.R. 4270: Advanced Technology Vehicle Incentives

Issue: Promotion of "Clean Vehicle" technologies

S. 2685: Advanced Technology Vehicle Incentives

Issue: Promotion of "Clean Vehicle" technologies

H.R. 2380: Energy Efficient Technology Act

Issue: Promotion of "Clean Vehicle" technologies

S. 1833: Energy Security Act

Issue: Promotion of "Clean Vehicle" technologies

H.R. 4461, H.R. 4733, H.R. 5483, H.R. 4475, S. 2536,

H.R. 4578, S. 2720

Issue: Clean Cities funding and Appropriation issues
Clean air initiatives

Clean Air Act; Diesel sulfur levels

Clean Air Act; Gasoline fuel quality

Clean Air Act; Test Procedure

10. House(s) of Congress and Federal agencies contacted

Check if none

Environmental Protection Agency

U.S. Senate

U.S. House of Representatives

Department of Energy

Department of Interior

White House Staff

11. Name of each individual who acted as a lobbyist in this issue area

Name


Covered Official Position (if applicable)

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Gerald M. Roussel	Environmental Regulatory Manager
Curtis Magleby	Legislative Manager

12. Interest of each foreign entity in the specific issues listed on line 16 above

Check if none

Signature



Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code **CSP** (one per page)

9. Specific lobbying issues

- Electric Bicycle Specifications and Authorization – H.R. 727, S. 1156
- Commercial Website Privacy – H.R. 2720, H.R. 2738, H.R. 237, H.R. 260, H.R. 583
- Internet Taxation & Unsolicited E-mail – S. 288, S. 630, H.R. 1017
- S. 1020: Automotive franchise agreements Issue: Use of mandatory binding arbitration
- H.R. 534: Franchise agreements – general Issue: Use of mandatory binding arbitration
- H.R. 2592: Electric bicycle definition Issue: CPSC safety jurisdiction
- H.R. 4049: Privacy Commission Issue: Online Internet regulations
- S. 2928, S. 809, S. 2606 Issue: Commercial Website Privacy
- H.R. 3252, H.R. 4769, S. 1433, S. 1611 Issue: Internet Taxation
- H.R. 4475: DOT Appropriations, safety, seat belt use, etc.
- H.R. 4145, S. 2070: Child passenger protection

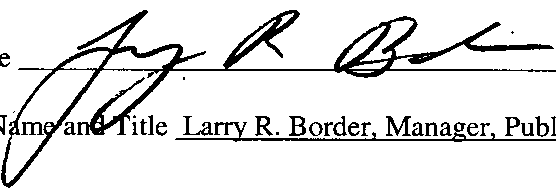
10. House(s) of Congress and Federal agencies contacted Check if none

- U.S. House of Representatives Department of Transportation
- U.S. Senate Office of Vice President
- Federal Trade Commission

11. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager

12. Interest of each foreign entity in the specific issues listed on line 16 above Check if none

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code **DEF** (one per page)

9. Specific lobbying issues

DOD Appropriations – lightweight truck research. H.R. 4576
DOD Authorization – lightweight truck research


10. House(s) of Congress and Federal agencies contacted Check if none

U.S. House of Representatives
U.S. Senate
DOD

11. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs

12. Interest of each foreign entity in the specific issues listed on line 16 above Check

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code ENV (one per page)

9. Specific lobbying issues

H.R. 4635: VA-HUD (EPA) Appropriations – PNGV, fuels

10. House(s) of Congress and Federal agencies contacted

Check if none

U.S. House of Representatives
U.S. Senate
Department of Energy
Office of Vice President

Environmental Protection Agency
DOC
CEQ
OSTP

11. Name of each individual who acted as a lobbyist in this issue area

Name

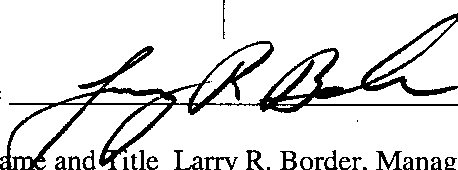
Covered Official Position (if applicable)

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs

12. Interest of each foreign entity in the specific issues listed on line 16 above

Check if

Signature



Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code**, provide information as requested. Attach additional page(s) as needed.

8. General issue area code ENV/ENG (one per page)

9. Specific lobbying issues

Fuel Economy – H.R. 4, S. 597, S. 388 and S. 804
Tax Incentives for Advance Technology Vehicles - S. 760, H.R. 1864
Climate Change
Corporate Average Fuel Economy – H.R. 4270, S. 2685
Alternative Fuel Vehicles – S. 2591

10. House(s) of Congress and Federal agencies contacted Check if none

U.S. House
U.S. Senate
Department of Energy
Department of Transportation

11. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Gerald M. Roussel	Environmental Regulatory Manager

12. Interest of each foreign entity in the specific issues listed on line 16 above Check

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code FIN (one per page)

9. Specific lobbying issues

H.R. 2341, the Class Action Fairness Act of 2001 (State A.G. notification)

H.R. 1056, the Consumer Automobile Lease Advertising Improvement Act of 2001

H.R. 1054, Truth in Lending Modernization Act of 2001 – restricting use of mandatory binding arbitration
Fair Lending Issues (no specific bill number)

10. House(s) of Congress and Federal agencies contacted

Check if none

House of Representatives

U.S. Senate

11. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Mary P. Johannes	Legislative Manager – Financial Services

12. Interest of each foreign entity in the specific issues listed on line 16 above

Check if none

Signature



Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code FUE (one per page)

9. Specific lobbying issues

Alternative Fuel Tax Credit – H.R. 4

Hydrogen Reauthorization Act – S. 1053

MTBE Policy and Waiver Issues Related to Oxygen – H.R. 20, H.R. 608

Requirements in the Clean Air Act – H.R. 2230, S. 670, S. 892, S. 950

Alternative Fuel Tax Incentive Act – S. 2591

H.R. 3798, H.R. 4303, S. 2503, S. 2546, S. 2723

Issue: Promotion of alternative fuel vehicles

Issue: Definition of oxygenates in fuel blends

10. House(s) of Congress and Federal agencies contacted

Check if none

U.S. House of Representatives

U.S. Senate

Department of Energy

11. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager

12. Interest of each foreign entity in the specific issues listed on line 16 above

Check if none

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code **HCR** (one per page)

9. Specific lobbying issues

Patients' Bill of Rights – S. 872, S. 1052
H.R. 2563, H.R. 2315, H.R. 526
Confidentiality

10. House(s) of Congress and Federal agencies contacted Check if none

U.S. House of Representatives
U.S. Senate
Department of Health & Human Services

11. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Julie Khani	Legislative Manager – Health Care & Labor

12. Interest of each foreign entity in the specific issues listed on line 16 above Check if

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code MMM (one per page)

9. Specific lobbying issues

Medicare – S. 357, S. 358, S. 1135

10. House(s) of Congress and Federal agencies contacted Check if none

U.S. House of Representatives
U.S. Senate
Department of Health & Human Services

11. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Julie Khani	Legislative Manager – Health Care & Labor

12. Interest of each foreign entity in the specific issues listed on line 16 above Check if none

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code **PHA** (one per page)

9. Specific lobbying issues

Prescription Drug Costs – S. 812
Generic Drug's Access & Market – H.R. 1862

10. House(s) of Congress and Federal agencies contacted Check if none

U.S. House of Representatives
U.S. Senate
Department of Health & Human Services

11. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Julie Khani	Legislative Manager – Health Care & Labor

12. Interest of each foreign entity in the specific issues listed on line 16 above Check if none

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code **RET** (one per page)

9. Specific lobbying issues

Pension Reform – H.R. 1836, H.R. 10, S. 792

10. House(s) of Congress and Federal agencies contacted Check if none

U.S. House of Representatives

Department of Health & Human Services

11. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Julie Khani	Legislative Manager – Health Care & Labor

12. Interest of each foreign entity in the specific issues listed on line 16 above Check if none

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code**, provide information as requested. Attach additional page(s) as needed.

8. General issue area code **TAX** (one per page)

9. Specific lobbying issues

H.R. 4 – Tax Incentives for Advanced Technology Vehicles
H.R. 2380
S. 2591 – Alternative Vehicle Tax Incentives

10. House(s) of Congress and Federal agencies contacted Check if none

U.S. House of Representatives
U.S. Senate
U.S. Treasury Department.

11. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Peter Iovino	International Trade & Tax Manager

12. Interest of each foreign entity in the specific issues listed on line 16 above Check

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations



Registrant Name Ford Motor Company Client Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

8. General issue area code **TRD** (one per page)

9. Specific lobbying issues

Vietnam – 13 TA
Trade Promotion Authority
China NTR – H.J. Res. 50
H.R. 4444 – Repeal Jackson-Vanik for China
H.R. 1650, S. 745 – Reform Section 110
Miscellaneous Trade and Tax Bill
Customs Prototype Duty Assessment

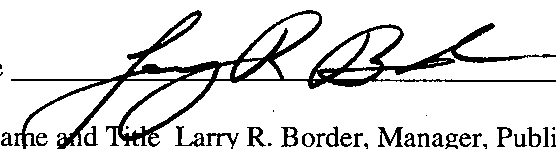
10. House(s) of Congress and Federal agencies contacted Check if none

U.S. House of Representatives
U.S. Senate
U.S.T.R.

11. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Peter Iovino	International Trade & Tax Manager

12. Interest of each foreign entity in the specific issues listed on line 16 above Check if any

Signature  Date August 13, 2001

Printed Name and Title Larry R. Border, Manager, Public & Governmental Affairs Business Operations

