

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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SECRETARY OF THE

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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) – All Filers Are Required to Complete This Page

1. Registrant Name Ford Motor Company			
2. Address <input type="checkbox"/> Check if different than previously reported One American Road, Room 725-A5, Dearborn, MI 48121-1899			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country) _____			
4. Contact Name Larry R. Border	Telephone (313) 323-1009	E-mail (optional) lborder@ford.com	5. Senate ID # 15133
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # 15133

TYPE OF REPORT8. Year 2004 Midyear (January 1-June 30) **OR** Year End (July 1-December)9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report ⇒ Termination Date _____11. No Lobbying Activity **INCOME OR EXPENSES** - Complete Either Line 12 **OR** Line 13

<p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____</p> <p align="center">Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>3,600.00</u></p> <p align="center">Expenses (nearest \$2)</p> <p>14. REPORTING METHOD. Check box to expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only.</p> <p><input checked="" type="checkbox"/> Method B. Reporting amounts under section 6033(B)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 6033(B)(8) of the Internal Revenue Code</p>
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Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code AUT (one per page)

16. Specific lobbying issues

All authorizing legislation and some appropriation legislation dealing with, but not limited to:
Auto safety issues, energy issues, international harmonization, border security, clean water, pollution prevention, environmental quality, superfund reform, recycling, shipping, title branding issues and worker training.

Appropriations: S1382, S1424, S1426, S1391, S1356, S1383, S1357, S1589
HR2658, 2765, 2754, 2800, 2555, 2691, 2660, 2861, 2989

Safety focus: HR400, HR1137, HR1641, S579, S717, S1072, S1139, S1993, HR20889, HR3550

Energy focus: HR6, HR1950, S14, S17, S139, S255, S485, S794, S795, S925, S1005, S1164, HR4614, HR4560, HR3350

Business Focus: HR4520, S1637

Other: Hres100, HconRes100, Sres100

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, Department of Commerce, Department of Energy, Department of Justice, Department of State, Department of Transportation, Environmental Protection Agency, NHTSA, Department of Homeland Security, Department of Labor and White House Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Dan R. Brouillette	Vice President, Washington Affairs
Ziad Ojakli	Group Vice President – Corporate Affairs
Jay Morgan	Legislative Manager – Energy, Envir. & Safety
Sarah L. Kirkish	Regulatory Manager – Safety
Gerald M. Roussel	Environmental Regulatory Manager
Curtis Magleby	Legislative Manager – Tax, Trade, & Health
Alison Jones	Legislative Manager
Janet Mullins Grissom	Washington Affairs

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

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15. General issue area code BNK (one per page)

16. Specific lobbying issues

HR975 Cramdown provisions in Consumer Bankruptcy Reform
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17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Dan R. Brouillette	Vice President – Washington Affairs
Ziad Ojakli	Group Vice President – Corporate Affairs
Janet Mullins Grissom	Washington Affairs
Mary P. Johannes	Legislative Manager – Financial Services

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

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Registrant Name Ford Motor Company Client Name _____

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15. General issue area code CAW (one per page)

16. Specific lobbying issues

HR6, S14, HR2209, HR4503, HR4520
S505, HR1054, S1149, S597, S1637
S461, S821

Clean Air Act, gasoline fuel quality, diesel sulfur levels, fuel cell incentives, Clear Act – advanced technology tax credit
Energy Policy packages, onboard diagnostics, and water quality authorization.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, Department of Energy, Department of Interior, Environmental Protection Agency, and White House Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Dan R. Brouillette	Vice President – Washington Affairs
Gerald M. Roussel	Environmental Regulatory Manager
Curtis Magleby	Legislative Manager
Jay Morgan	Legislative Manager – Energy, Envir. & Safety
Janet Mullins Grissom	Vice President, Washington Affairs
Ziad Ojaki	Group Vice President – Corporate Affairs

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15. General issue area code CSP (one per page)

16. Specific lobbying issues

HR2214, S877
Commercial website privacy, internet taxation, unsolicited e-mail, and consumer privacy.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, and Federal Trade Commission.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Dan R. Brouillette	Vice President – Washington Affairs
Curtis Magleby	Legislative Manager
Mary P. Johannes	Legislative Manager – Financial Services
Janet Mullins Grissom	Washington Affairs
Ziad Ojakli	Group Vice President – Corporate Affairs

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Registrant Name Ford Motor Company Client Name _____

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15. General issue area code ENG (one per page)

16. Specific lobbying issues

HR6, HR1605, HR1436, HR1356, HR1491, HR1054, HR4503
S255, S794, S795, S1169, S1149, S597, S505, S14

Fuel Economy, CAFÉ, Tax Incentives for Advanced Technology Vehicles. PNGV/Freedom Car.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, Department of Energy, Department of Transportation, and White House Staff.

18. Name of each individual who acted as a lobbyist in this issue area

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Dan R. Brouillette	Vice President – Washington Affairs
Gerald M. Roussel	Environmental Regulatory Manager
Curtis Magleby	Legislative Manager
Jay Morgan	Legislative Manager – Energy, Envir. & Safety
Janet Mullins Grissom	Washington Affairs
Ziad Ojakli	Group Vice President – Corporate Affairs

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15. General issue area code FIN (one per page)

16. Specific lobbying issues

HR2622 - Fair and Accurate Credit Transactions Act of 2003

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff.
 Federal Trade Commission
 Federal Reserve Board
 U.S. Department of Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Dan R. Brouillette	Vice President – Washington Affairs
Mary P. Johannes	Legislative Manager – Financial Services
Janet Mullins Grissom	Washington Affairs
Ziad Ojakli	Group Vice President – Corporate Affairs

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____

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Registrant Name Ford Motor Company Client Name _____

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15. General issue area code FUE (one per page)

16. Specific lobbying issues

HR6, S14
 HR2136, S195
 Fuel Tax Credits, Hydrogen Reauthorization Act, MTBE policy and waiver issues related to oxygen.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, and Department of Energy.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Dan R. Brouillette	Vice President – Washington Affairs
Curtis Magleby	Legislative Manager
Gerald M. Roussel	Environmental Regulatory Manager
Janet Mullins Grissom	Washington Affairs
Ziad Ojakti	Group Vice President – Corporate Affairs

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15. General issue area code HCR (one per page)

16. Specific lobbying issues

S1, S2, HR1, HR2473, HR2596 HealthCare Quality Issues, Prescription Drug Benefits
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17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, and Department of Health and Human Services.
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18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Dan R. Brouillette	Vice President – Washington Affairs
Curtis Magleby	Legislative Manager
Mary Johannes	Legislative Manager – Financial Services
Janet Mullins Grissom	Washington Affairs
Ziad Ojaki	Group Vice President – Corporate Affairs

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

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15. General issue area code MMM (one per page)

16. Specific lobbying issues

S1 – Prescription Drug and Medicare Improvement Act of 2003
HR1 – Medicare Prescription Drug and Modernization Act of 2003

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Dan R. Brouillette	Vice President – Washington Affairs
Curtis Magleby	Legislative Manager
Mary Johannes	Legislative Manager – Financial Services
Janet Mullins Grissom	Washington Affairs
Ziad Ojakli	Group Vice President – Corporate Affairs

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____

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15. General issue area code PHA (one per page)

16. Specific lobbying issues

<p>S946, HR2640</p> <p>PHA, Prescription Drug Costs, Generic Drugs' Access to Market</p>
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17. House(s) of Congress and Federal agencies contacted Check if None

<p>House of Representatives and Staff, Senate and Staff.</p>
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18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Dan R. Brouillette	Vice President – Washington Affairs
Curtis Magleby	Legislative Manager
Mary P. Johannes	Legislative Manager
Janet Mullins Grissom	Washington Affairs
Ziad Ojakli	Group Vice President – Corporate Affairs

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

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15. General issue area code RET (one per page)

16. Specific lobbying issues

HR1776 – Pension Preservation and Savings Expansion Act of 2003 Pension Reform. HR3108 – Pension Funding Equity Act

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff. U.S. Treasury Department

18. Name of each individual who acted as a lobbyist in this issue area

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Curtis Magleby	Legislative Manager
Mary Johannes	Legislative Manager – Financial Services
Janet Mullins Grissom	Washington Affairs
Ziad Ojakli	Group Vice President – Corporate Affairs

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15. General issue area code TAX (one per page)

16. Specific lobbying issues

S505, S597, S1149, HR1054, HR2209, HR4520, S1637, HR4503
Tax Incentives for Advanced Technology.

HR2, HR1637, HR1769, HR2896, S2, S1475, S664, S265
Corporate Tax Issues

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, and Department of Treasury.

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Jay Morgan	Legislative Manager – Energy, Envir. & Safety
Janet Mullins Grissom	Washington Affairs
Ziad Ojakii	Group Vice President – Corporate Affairs

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15. General issue area code TOR (one per page)

16. Specific lobbying issues

S274, S1751, HR1115 – Class Action Fairness Act of 2003
 Class Action Reform and Tort Reform.
 S413, S1115, S1125, HR1114, HR1586, HR2277, HR1737, HR2503, S2290
 Asbestos litigation

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Dan R. Brouillette	Vice President – Washington Affairs
Mary P. Johannes	Legislative Manager – Financial Services
Gerald Roussel	Environmental Regulatory Manager
Janet Mullins Grissom	Washington Affairs
Ziad Ojakti	Group Vice President – Corporate Affairs

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Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

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15. General issue area code TRD (one per page)

16. Specific lobbying issues

Singapore FTA: S1417 Chile FTA: S1416
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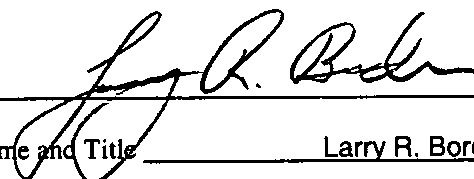
17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, and U.S.T.R.
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18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Dan R. Brouillette	Vice President – Washington Affairs
Curtis Magleby	Legislative Manager
Janet Mullins Grissom	Washington Affairs
Ziad Ojakli	Group Vice President – Corporate Affairs

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  8 Aug 04
 Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

