

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 212 Hart Building Washington, DC 20510
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SECRETARY OF THE SENATE

05 FEB 22 AM 10:37

LOBBYING REPORT

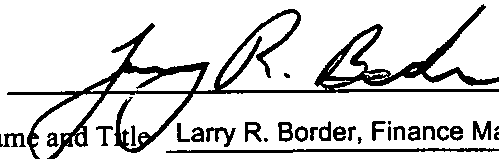
Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant name Ford Motor Company			
2. Address <input type="checkbox"/> Check if different than previously reported One American Road, Room 720-A6 Dearborn MI 48121-1899 U			
3. Principal place of business (if different than line 2) City State/Zip or Country			
4a. Contact Name		b. Telephone number	c. E-mail
Mr. Larry R. Border		(313) 323-1009	lborder@ford.com
7. Client Name <input checked="" type="checkbox"/> Self			5. Senate ID #
Ford Motor Company			15133-
			6. House ID #
			309160

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) OR Year End (July 1-December 31)
9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report ⇒ Termination Date _____11. No Lobbying Activities **INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇒ \$ _____	EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>3,600,000</u>
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of method. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions <input checked="" type="checkbox"/> Method B. Reporting amounts under section 6033(b) Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code

Signature



Date

8 FEB 05Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name Ford Motor Company

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which th engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each co information as requested. Attach additional page(s) as needed.**

15. General issue area code AUT - Automotive Industry (one per page)

16. Specific lobbying issues

All authorizing legislation and some appropriation legislation dealing with, but not limited to:Auto safety issues, energy issues, international harmonization, border security, clean water, pollution prevention, environmental quality, superfund reform, recycling, shipping, title branding issues and worker training. Appropriations: HR4616, HR4568, S2804. Safety focus: HR400, HR1137, HR1641, S579, S717, S1072, S1139, S1993, HR20889, HR3550. Energy focus: HR6, HR1950, S14, S17, S139, S255, S485, S794, S795, S925, S1005, S1164, HR4614, HR4560, HR4503, HR3350, HR5389, S3001, S1637, S2095,

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, Department of Commerce, Department of Energy, Department of Justice, Department of State, Department of Transportation, Environmental Protection Agency, NHTSA, Department of Homeland Security, Department of Labor and White House Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ziad Ojakli	Deputy Assistant to the President for Legislative
Dan Brouillette	Majority Staff Director - House Energy & Commere
Jay Morgan	
Gerald Roussel	
Alison Jones	
Sarah Kirkish	
Curtis Magleby	
Janet Grissom	
Tony Reinhart	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Registrant Name Ford Motor Company Client Name Ford Motor Company

ADDENDUM for General Lobbying Issue Area AUT

16. Specific lobbying issues (continued from previous page)

S1640. Business Focus: HR4520, S1637. Other: HJRes 100, HR4516.

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15. General issue area code BNK - Bankruptcy (one per page)

16. Specific lobbying issues

HR975. Cramdown provisions in Consumer Bankruptcy Reform

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name		Covered Official Position (if applicable)
Ziad	Ojakli	Deputy Assistant to the President for Legislative
Dan	Brouillette	Majority Staff Director - House Energy & Commerce
Mary	Johannes	
Janet	Grissom	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Registrant Name Ford Motor Company Client Name Ford Motor Company

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15. General issue area code CAW - Clean Air & Water (Quality) (one per page)

16. Specific lobbying issues

HR6, S14, HR2209, HR4503, HR4520, S505, HR1054, S1149, S597, S1637, S461, S821, HR2735, S2138. Clean Air Act, gasoline fuel quality, diesel sulfur levels, fuel cell incentives, Clean Act – advanced technology tax credits, Energy Policy packages, onboard diagnostics, and water quality authorization.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, Department of Energy, Department of Interior, Environmental Protection Agency, and White House Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name		Covered Official Position (if applicable)
Ziad	Ojakli	Deputy Assistant to the President for Legislative
Dan	Brouillette	Majority Staff Director - House Energy & Commerce
Jay	Morgan	
Gerald	Roussel	
Curtis	Magleby	
Janet	Grissom	
Tony	Reinhart	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Registrant Name Ford Motor Company Client Name Ford Motor Company

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code CSP - Consumer Issues/Safety/Protection (one per page)

16. Specific lobbying issues

HR2214, S877. Commercial website privacy, internet taxation, unsolicited e-mail, and consumer privacy.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, and Federal Trade Commission.

18. Name of each individual who acted as a lobbyist in this issue area

Name		Covered Official Position (if applicable)
Ziad	Ojakli	Deputy Assistant to the President for Legislative
Dan	Brouillette	Majority Staff Director - House Energy & Commerce
Mary	Johannes	
Curtis	Magleby	
Janet	Grissom	

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15. General issue area code ENG - Energy/Nuclear (one per page)

16. Specific lobbying issues

HR6, HR1605, HR1436, HR1356, HR1491, HR1054, HR4503, S255, S794, S795, S1169, S1149, S597, S505, S14. Fuel Economy, CAFÉ, Tax Incentives for Advanced Technology Vehicles. PNGV/Freedom Car.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, Department of Energy, Department of Transportation, and White House Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name		Covered Official Position (if applicable)
Ziad	Ojakli	Deputy Assistant to the President for Legislative
Dan	Brouillette	Majority Staff Director - House Energy & Commerce
Gerald	Roussel	
Jay	Morgan	
Curtis	Magleby	
Janet	Grissom	
Alison	Jones	
Tony	Reinhart	
Peter	Arapis	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Registrant Name Ford Motor Company Client Name Ford Motor Company

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code FIN - Financial Institutions/Investments/Securities (one per page)

16. Specific lobbying issues

HR2622 - Fair and Accurate Credit Transactions Act of 2003

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, Federal Trade Commission, Federal Reserve Board, U.S. Department of Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name		Covered Official Position (if applicable)
Ziad	Ojakli	Deputy Assistant to the President for Legislative
Dan	Brouillette	Majority Staff Director - House Energy & Commerce
Mary	Johannes	
Janet	Grissom	

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Registrant Name Ford Motor Company Client Name Ford Motor Company

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15. General issue area code FUE - Fuel/Gas/Oil (one per page)

16. Specific lobbying issues

HR6, S14, HR2136, S195. Fuel Tax Credits, Hydrogen Reauthorization Act, MTBE policy and waiver issues related to oxygen.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, and Department of Energy.

18. Name of each individual who acted as a lobbyist in this issue area

Name		Covered Official Position (if applicable)
Ziad	Ojakli	Deputy Assistant to the President for Legislative
Dan	Brouillette	Majority Staff Director - House Energy & Commerce
Gerald	Roussel	
Curtis	Magleby	
Janet	Grissom	
Tony	Reinhart	
Peter	Arapis	

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Registrant Name Ford Motor Company Client Name Ford Motor Company

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the client engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code HCR - Health Issues (one per page)

16. Specific lobbying issues

S1, S2, HR1, HR2473, HR2596. HealthCare Quality Issues, Prescription Drug Benefits.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, and Department of Health and Human Services.

18. Name of each individual who acted as a lobbyist in this issue area

Name		Covered Official Position (if applicable)
Ziad	Ojakli	Deputy Assistant to the President for Legislative
Dan	Brouillette	Majority Staff Director - House Energy & Commerce
Mary	Johannes	
Curtis	Magleby	
Janet	Grissom	
Peter	Arapis	
James	Young	Associate Director for Strategic Planning and Com

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

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15. General issue area code MMM - Medicare/Medicaid (one per page)

16. Specific lobbying issues

S1 – Prescription Drug and Medicare Improvement Act of 2003. HR1 – Medicare Prescription Drug and Modernization Act of 2003.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name		Covered Official Position (if applicable)
Ziad	Ojakli	Deputy Assistant to the President for Legislative
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Mary	Johannes	
Curtis	Magleby	
Janet	Grissom	
James	Young	Associate Director for Strategic Planning and Comr

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15. General issue area code PHA - Pharmacy (one per page)

16. Specific lobbying issues

S946, HR2640. PHA, Prescription Drug Costs, Generic Drugs' Access to Market.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

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Ziad	Ojakli	Deputy Assistant to the President for Legislative
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Curtis	Magleby	
Janet	Grissom	
Peter	Arapis	

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15. General issue area code RET - Retirement (one per page)

16. Specific lobbying issues

HR1776 – Pension Preservation and Savings Expansion Act of 2003 Pension Reform. HR3108 – Pension Funding Equity Act.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, U.S. Treasury Department.

18. Name of each individual who acted as a lobbyist in this issue area

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Ziad	Ojakli	Deputy Assistant to the President for Legislative
Dan	Brouillette	Majority Staff Director - House Energy & Commerce
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Janet	Grissom	
Peter	Arapis	
James	Young	Associate Director for Strategic Planning and Communications

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Registrant Name Ford Motor Company Client Name Ford Motor Company

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15. General issue area code TAX - Taxation/Internal Revenue Code (one per page)

16. Specific lobbying issues

S505, S597, S1149, HR1054, HR2209, HR4520, S1637, HR4503, Tax Incentives for Advanced Technology. HR2, HR1637, HR1769, HR2896, S2, S1475, S664, S265, Corporate Tax Issues.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, and Department of Treasury.

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Curtis Magleby	
Janet Grissom	
Tony Reinhart	
James Young	Associate Director for Strategic Planning and Comr

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Registrant Name Ford Motor Company

Client Name Ford Motor Company

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15. General issue area code TOR - Torts (one per page)

16. Specific lobbying issues

S274, S1751, HR1115 – Class Action Fairness Act of 2003. Class Action Reform and Tort Reform. S413, S1115, S1125, HR1114, HR1586, HR2277, HR1737, HR2503, S2290, Asbestos litigation.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff.

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Gerald	Roussel	
Janet	Grissom	
Tony	Reinhart	
Alison	Jones	

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15. General issue area code TRD - Trade (Domestic & Foreign) (one per page)

16. Specific lobbying issues

Singapore FTA: S1417. Chile FTA: S1416.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Staff, Senate and Staff, and U.S.T.R.

18. Name of each individual who acted as a lobbyist in this issue area

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Ziad	Ojakli	Deputy Assistant to the President for Legislative
Dan	Brouillette	Majority Staff Director - House Energy & Commerce
Curtis	Magleby	
Janet	Grissom	
James	Young	Associate Director for Strategic Planning and Comr

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